

START OF TRANSCRIPT

[00:00:29]	ALL RIGHT. THIS IS COMMISSION PRESIDENT
[00:00:30]	RYAN CALKINS CONVENING A SPECIAL MEETING
[00:00:32]	OF MAY 10, 2022. THE TIME IS
[00:00:36]	9:03 A.M WE'RE MEETING IN
[00:00:39]	PERSON TODAY AT THE PORT OF SEATTLE
[00:00:40]	HEADQUARTERS BUILDING AT PIER 69 AND
	VIRTUALLY VIA MICROSOFT TEAMS. THIS IS A
	COMMISSION STUDY SESSION ON 2022 CRUISE
	ENVIRONMENTAL STRATEGY. PRESENT WITH ME
	TODAY ARE COMMISSIONER CHO FELLEMAN.
	HASEGAWA AND MOHAMED. CLERK HART. CAN YOU
	PLEASE CALL THE ROLL? THANK YOU.
	BEGINNING WITH COMMISSIONER CHO. THANK
	YOU. COMMISSIONER FELLEMAN. THANK YOU.
	COMMISSIONER HASEGAWA PRESENT. THANK
	YOU. COMMISSIONER MOHAMED PRESENT.
	THANK YOU. AND COMMISSIONER CALKINS,
	HERE TOO. THANK YOU. WE DO HAVE A
	FULL COMMISSIONER HERE THIS MORNING.
	THANK YOU. MEMBERS OF THE COMMISSION
	STAFF AND ARE LISTENING PUBLIC ON THE
	TEAM'S PLATFORM FOR JOINING US. AND TO
	THOSE IN PHYSICAL ATTENDANCE TODAY,
	JUST A COUPLE OF HOUSEKEEPING ITEMS FOR
	ANY ATTENDEES AND COMMISSIONER FOR
	ANYONE ATTENDING ON TEAMS, PLEASE REMAIN
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	MUTED WHEN NOT SPEAKING. THIS HELPS TO ALLEVIATE BACKGROUND NOISE DURING THE
	MEETING. THIS MEETING IS CURRENTLY
	SCHEDULED THROUGH 11:00 A.M ALSO,
	AS THIS IS A STUDY SESSION OF THE
	COMMISSIONER, TODAY'S FORMAT DOES NOT
	PROVIDE FOR PUBLIC COMMENT DURING THE
	MEETING. THE NEXT PUBLIC COMMENT PERIOD
	WILL OCCUR AT THE COMMISSION'S BUSINESS
	MEETING LATER THIS AFTERNOON, BEGINNING
	AT NOON. AND OF COURSE, THE COMMISSION
	ALWAYS WELCOMES WRITTEN CORRESPONDENCE
	AT ANY TIME, IF THAT'S PREFERRED. ALL
	RIGHT, WE'RE GOING TO MOVE DIRECTLY INTO
	THE MORNING DISCUSSION WITH THE
	EXECUTIVE DIRECTOR METRUCK AND STAFF
	COMMISSIONERS IN THE MEETING ROOM.
	PLEASE REQUEST TO BE RECOGNIZED TO SPEAK
	IN AS MUCH AS POSSIBLE. ANY COMMISSIONER
	ON THE TEAM'S LINK, PLEASE USE YOUR HAND
	TOOL TO SIGNIFY YOU WISH TO SPEAK, THEN
	TO NOT SEE YOU, PLEASE AUDIBLY REQUEST
	TO BE HEARD. TODAY'S STUDY SESSION IS
	DIVIDED INTO THREE PARTS, VISION AND
	FOUNDATION, ENVIRONMENTAL STRATEGY AND
	LEADERSHIP AND OPPORTUNITIES. PLEASE
	HOLD QUESTIONS UNTIL THE END OF THE
	PRESENTATION SEGMENTS. UNLESS YOU HAVE
	CLARIFYING QUESTIONS ALONG THE WAY THAT
	CANNOT WAIT UNTIL A GOOD BREAK PRESENTS
	ITSELF. I'M GOING TO TURN IT OVER TO
	EXECUTIVE DIRECTOR METRUCK AT THIS TIME
	TO INTRODUCE THE PRESENTATION.
	GOOD MORNING, COMMISSIONER. WELL,
[00.00.20]	I VOLI'VE ALREADY MET IN PERSON BLIT IT'S



[00:02:40] THE FIRST TIME I'VE BEEN HERE, SO IT'S
[00:02:41] GREAT TO SEE YOU ALL IN PERSON AT THE
[00:02:43] STUDY SESSION. WE'RE MEETING TODAY FOR
[00:02:45] AN IN DEPTH CONVERSATION ABOUT THE PORT
[00:02:47] OF SEATTLE'S CRUISE BUSINESS. IN OUR
[00:02:49] EFFORTS PAST, PRESENT AND FUTURE TO
[00:02:51] FOSTER A CRUISE INDUSTRY THAT PROTECTS
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[00:02:53] THE ENVIRONMENT THAT WE CHERISH WHILE
[00:02:55] GENERATING SUSTAINABLE ECONOMIC BENEFITS
[00:02:57] FOR THE COMMUNITY IN THE REGION, WE'RE
[00:03:00] PROUD OF OUR COMMITMENT TO BE THE
[00:03:02] GREENEST PORT IN NORTH AMERICA OR OUR
[00:03:04] COMMITMENT TO BE THE GREENEST PORT IN
[00:03:05] NORTH AMERICA, AND THAT IS JUST NOT A
[00:03:07] SLOGAN. WE HAVE LIVED THAT COMMITMENT
[00:03:09] SINCE WE STARTED THE ALASKA HOMEPORT
[00:03:11] CRUISE INDUSTRY HERE 20 YEARS AGO WITH
[00:03:14] LANDMARK AGREEMENTS WITH THE CRUISE
[00:03:15] LINES TO RESTRICT DISCHARGES AND PROTECT
[00:03:17] AIR AND WATER QUALITY. WE ARE GUIDED BY
[00:03:20] THE FAR SIDED PRINCIPLES ADOPTED BY THE
[00:03:22] COMMISSION. MAXIMIZE USE OF OUR MARITIME
[00:03:24] FACILITIES, EXPAND ECONOMIC AND CULTURAL
[00:03:27] BENEFITS AND INCORPORATE LEADING EDGE
[00:03:31] ENVIRONMENTAL STEWARDSHIP AND
[00:03:32] SUSTAINABILITY IN OUR OPERATIONS. WE
[00:03:35] HAVE PROVEN THAT A POOR CAN MAKE STEADY
[00:03:36] IMPROVEMENTS IN ENVIRONMENTAL
[00:03:37] PROTECTION, HELPING SET NEW STANDARDS
[00:03:39] THAT REFLECT THE LATEST SCIENCE BY
[00:03:41] CREATING INNOVATIVE PARTNERSHIPS WITH
[00:03:43] THE INDUSTRY. AT THE SAME TIME, THE
[00:03:46] INDUSTRY GENERATES \$900 MILLION IN
[00:03:48] ECONOMIC ACTIVITY ANNUALLY, BENEFITING
[00:03:50] SMALL BUSINESSES, CREATING GOOD JOBS ON
[00:03:52] THE DOCKS, IN SERVICE BUSINESSES AND
[00:03:54] HOTELS THROUGHOUT THE REGION, AND
[00:03:56] EXTENDING TO SOUTHEAST ALASKA. THE
[00:03:59] CRUISE INDUSTRY HAS PROVEN ITSELF
[00:04:00] RESILIENT AND POPULAR WITH THE TRAVELING
[00:04:02] PUBLIC. THAT IS CLEAR FROM THE
[00:04:05] REMARKABLE REBOUND OF THE CRUISE
[00:04:06] INDUSTRY. COMING BACK FROM NO SAILINGS
[00:04:08] IN 2020 TO ONE OF OUR BEST SEASONS EVER,
[00:04:11] WE DEMONSTRATED THAT WE COULD PROTECT
[00:04:13] THE HEALTH AND SURETY OF PASSENGERS AND
[00:04:14] CREW WITH STRONG COVID PROTOCOLS AND
[00:04:16] PARTNERSHIPS WITH LOCAL HEALTH
[00:04:18] AUTHORITIES. EARLY ON, WE EMBRACED THE
[00:04:20] VISION AND GOAL THAT CREWS WOULD RETURN
[00:04:22] STRONGER AND SAFER, AND THAT HAS BEEN
[00:04:24] THE CASE TODAY. THERE ARE MORE HEALTH
[00:04:26] PRECAUTIONS IN THE CRUISE INDUSTRY THAN
[00:04:28] ANY OTHER FORM OF TRAVEL AND
[00:04:29] HOSPITALITY. HOWEVER, WE MUST REMAIN
[00:04:32] VIGILANT AND LOOK FOR AREAS TO IMPROVE.
[00:04:34] AS I SAID AT THE OUTSET, WE ARE
[00:04:36] COMMITTED TO CONTINUOUS IMPROVEMENTS IN
[00:04:38] HOW WE AND THE CRUISE LINES OPERATE IN
[00:04:40] THE PACIFIC NORTHWEST. WE HEAR THAT THE
[00:04:42] COMMUNITY WANTS US TO DO MORE TO LIMIT



Γ/	00:04:48] WITH PARTNERS FROM CANADA AND ALASKA TO
	00:04:50] FIGHT CLIMATE CHANGE, RAISING THE BAR
-	00:04:52] FOR WHAT PORTS AND INDUSTRY CAN DO TO
	00:04:54] PROTECT THE ENVIRONMENT. NEXT SLIDE,
[(00:04:57] PLEASE. OR ACTUALLY,
[(00:05:01] I CAN'T SEE THE SLIDE.
Ī	00:05:06] NO, I JUST WANT TO SKEWED UP
	00:05:09] TO LEAD INTO THE PRESENTATION.
	00:05:13] NEXT SLIDE, PLEASE.
	00:05:19] FOR TODAY, HERE'S NOT ONE OF OUR
	00:05:20] PRESENTATION. FIRST, WE'LL PROVIDE A
	00:05:23] BRIEF HISTORY OF THE ALASKA CRUISE
	00:05:24] INDUSTRY IN SEATTLE. WE'LL DISCUSS
	00:05:26] BUSINESS RELATIONS WITH THE CRUISE LINES
[(00:05:28] AND PRESENT A FINANCIAL OVERVIEW OF OUR
[(00:05:29] CRUISE OPERATIONS. VERY SHORT AND
	00:05:31] EQUALLY IMPORTANT FROM THE PORTS
	00:05:33] PERSPECTIVE IS OUR COMMITMENT TO
	00:05:34] ENVIRONMENTAL EXCELLENCE, WHERE WE SPEND
	00:05:35] MOST OF OUR TIME. WE WILL DESCRIBE IN
	00:05:38] SOME DETAIL AGREEMENTS WITH CRUISE LINES
	00:05:40] AND GOVERNMENT AGENCIES THAT PUT US AT
	00:05:41] THE FOREFRONT OF CRUISE PORTS
	00:05:45] THROUGHOUT THE WORLD. SECONDLY, WE'RE
[(00:05:47] LOOKING FOR YOUR COMMENTS AND
Ī	00:05:49] RECOMMENDATIONS ABOUT OUR CURRENT CRUISE
	00:05:50] OPERATIONS AND POTENTIAL NEAR TERM
	00:05:53] ACTIONS. LASTLY, WE WANT TO ENGAGE WITH
	00:05:55] THE COMMISSION ABOUT POTENTIAL
	00:05:56] LEADERSHIP OPPORTUNITIES AS WE SEE THEM,
	00:05:59] AS WE MOVE FORWARD TO ADVANCE NEW
	00:06:00] ENVIRONMENTAL INITIATIVES THAT WILL
	00:06:02] BENEFIT THE COMMUNITY IN THE INDUSTRY IN
	00:06:04] OUR ENVIRONMENT, BOTH REGIONALLY AND
[(00:06:06] GLOBALLY FOR THE LONG TERM. I LOOK
[(00:06:09] FORWARD TO AN INFORMAL PRESENTATION OF
[(00:06:10] ROBUST DISCUSSION TODAY, AND WITH THAT,
	00:06:13] I'M GOING TO END MY OPENING REMARKS AND
	00:06:15] TURN OVER COMMISSIONER CALKINS TO SAY A
-	00:06:16] FEW WORDS. YEAH, AND I JUST HAVE A FEW
	00:06:18] CONTEXTUALIZING COMMENTS BEFORE WE GET
	00:06:20] STARTED WITH STAFF PRESENTATIONS, A
	00:06:23] REMINDER WHY WE'RE USING A STUDY SESSION
	00:06:25] FORMAT AS OPPOSED TO USING A
	00:06:27] PRESENTATION DURING A REGULAR MEETING OR
	00:06:29] SOME OTHER FORMAT TO DISCUSS THIS IN
[(00:06:32] SMALLER GROUPS OR IN SOME OTHER WAY.
[(00:06:34] THE FUNCTION OF A STUDY SESSION IS BOTH
Ī	00:06:37] AN OPPORTUNITY TO GET INFORMATION THAT'S
	00:06:39] RELEVANT TO KEY TOPICS OF REPORT OUT IN
	00:06:42] FRONT OF THE PUBLIC AND IN FRONT OF THE
	00:06:43] COMMISSIONER, AND ALSO FOR THE
	00:06:45] COMMISSIONER CHO HAVE THAT CONVERSATION
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	00:06:47] IN PUBLIC WITH EACH OTHER. AND SO TODAY
	00:06:49] IS NOT WALL TO WALL PRESENTATION. IT'S
-	00:06:52] BOTH PRESENTATION AND DISCUSSION AMONGST
	00:06:55] COMMISSIONERS AND WITH STAFF AROUND AN
[0	00:06:57] ISSUE THAT'S EXTREMELY IMPORTANT TO US.
	00:06:59] THE OTHER REASON WE DO THIS IN PUBLIC IS
	00:07:01] BECAUSE THE COMMISSION'S ROLE IS REALLY
	00:07:03] TO SET THE VALUES FOR THE ORGANIZATION
	00:07:06] AND ON EASY QUESTIONS AROUND OUR VALUES,
L	00:07:08] WE CAN DELEGATE THAT TO STAFF TO MAKE



[00:07:10] THOSE EASY DECISIONS. THIS IS A TOUGH
[00:07:13] DECISION. THIS IS AN AREA WHERE
[00:07:17] WE'RE FINDING THAT WE HAVE CERTAIN
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[00:07:21] VALUES AT THE HIGHEST LEVEL OF THE
[00:07:23] ORGANIZATION. OUR INTENTION. AND SO
[00:07:25] WE'RE HERE TODAY TO TRY TO DISCUSS
[00:07:27] OPENLY AND FRANKLY SOME OF THOSE
[00:07:29] TENSIONS BETWEEN KEY VALUES THAT WE HOLD
[00:07:32] THE ORGANIZATION AND FIND WAYS TO MOVE
[00:07:34] FORWARD THAT ADVANCES BOTH THOSE VALUES.
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[00:07:37] THEY'RE HARD QUESTIONS, AND THEY AREN'T
[00:07:39] QUESTIONS THAT WE AS A COMMISSION CAN
[00:07:40] DELEGATE TO STAFF. AND SO THAT'S WHY WE
[00:07:42] DO IT HERE IN PUBLIC. AND THIS
[00:07:45] IS NOT AN ACTION MEETING. THIS IS SIMPLY
[00:07:48] A CONVERSATION. ACTIONS HAVE TO TAKE
[00:07:50] PLACE, VOTES HAVE TO TAKE PLACE IN
[00:07:52] PUBLIC MEETINGS. AND SO WITH THAT,
[00:07:55] STEVE, I'M GOING TO TURN IT BACK OVER
[00:07:56] FOR PRESENTATION.
[00:07:59] THANK YOU, MR. PRESIDENT. AT THIS TIME,
[00:08:02] WE HAVE THREE STAFF THAT WILL BE
[00:08:03] SPEAKING THROUGHOUT OUR PRESENTATION,
[00:08:05] PLUS MYSELF THAT'LL BE STEPHANIE JONES
[00:08:07] EVANS, OUR MANAGING DIRECTOR OF THE
[00:08:08] MARITIME DIVISION, SANDRA KILROY,
[00:08:11] SENIOR DIRECTOR OF ENVIRONMENTAL
[00:08:13] SUSTAINABILITY AND ENGINEERING, AND
[00:08:14] MELISSA PARKS FROM GOVERNMENT RELATIONS
[00:08:17] AND POLICY ANALYST. SO I THINK WE'RE
[00:08:19] GOING TO TURN OVER TO YOU, STEPHANIE,
[00:08:20] TO KICK US OFF. THAT'S RIGHT. THANK YOU,
[00:08:22] STEPHANIE. AND THANK YOU, COMMISSION.
[00:08:24] NEXT SLIDE, PLEASE. I'M GOING TO START
[00:08:26] BY TALKING ABOUT OUR VISION FOR CRUISE
[00:08:29] AS A WHOLE AND HOW SUSTAINABILITY FITS
[00:08:32] INTO THAT, AS WELL AS A LITTLE BIT OF
[00:08:34] FOUNDATIONAL INFORMATION ABOUT THINGS
[00:08:36] LIKE OUR BUSINESS AGREEMENTS THAT HELP
[00:08:38] INFORM HOW WE ACHIEVE THE THINGS THAT WE
[00:08:41] WANT TO GO FORWARD. NEXT SLIDE, PLEASE.
[00:08:44] IF WE LOOK BACK TO THE BEGINNING WHEN WE
[00:08:47] STARTED OUR CRUISE BUSINESS, I KNOW
[00:08:49] YOU'VE PROBABLY SEEN MY NEXT SLIDE
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[00:08:51] SEVERAL TIMES, BUT I WANT TO SHOW YOU
[00:08:53] WHAT THE WATERFRONT LOOKED LIKE BEFORE
[00:08:54] WE STARTED THE CRUISE BUSINESS. THIS IS
[00:08:57] THE OLD PORT HEADQUARTERS DOWN AT 66
[00:09:00] WHEN THE WHOLE PART OF BELLTOWN WAS NOT
[00:09:03] IN THE BEST OF SHAPE AND CRUISE AND THE
[00:09:06] PORT PORTS DEVELOPMENT PLAYED A REALLY
[00:09:07] IMPORTANT PART OF REVITALIZING THAT
[00:09:10] WATERFRONT. AND WE SEE OURSELVES IN A
[00:09:12] PARALLEL POSITION NOW WHERE OUR CRUISE
[00:09:15] BUSINESS CAN PLAY AN IMPORTANT PART OF
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[00:09:16] REVITALIZING OUR ECONOMY IN A POST
[00:09:19] COVERED WORLD. NEXT SLIDE, PLEASE.
[00:09:26] SO TO JUST FRAME THE DISCUSSION,
[00:09:29] WE HAVE TWO CRUISE TERMINALS, ONE AND
[00:09:32] TWO BERTH FACILITY AT SMITH COVE CRUISE
[00:09:34] TERMINAL AT PIER 90, 1 SECOND ONE AT
[00:09:37] BELL STREET CRUISE TERMINAL, PIER 66,
[00:09:40] JUST DOWN THE WATERFRONT FROM US. NEXT



	SLIDE, PLEASE. OVER TIME, YOU CAN
	SEE THE GROWTH OF OUR CRUISE INDUSTRY
	OVER THE LAST 20 YEARS. THE YELLOW DOTS
	ARE THE NUMBER OF VESSELS AND THE BLUE
	BAR ARE THE NUMBER OF PASSENGERS. SO
	WHILE THE NUMBER OF VESSELS HAS REMAINED
[00:09:58]	CONSTANT FOR ABOUT THE LAST MAYBE TWELVI
[00:10:00]	YEARS, THE NUMBER OF PASSENGERS HAS
[00:10:02]	CONTINUED TO GROW, WITH THE EXCEPTION OF
[00:10:05]	THOSE TWO YEARS, YOU SEE, FOR 2000 AND
[00:10:08]	22,021 WHERE THE BUSINESS WAS AFFECTED
[00:10:11]	BY THE PANDEMIC. NEXT SLIDE. ONE OF
[00:10:15]	THE IMPORTANT THINGS I WANT TO STRESS IS
[00:10:17]	OUR EFFORTS TO BRING INCREASED
[00:10:22]	REVENUE FROM CRUISE SO THAT IT SUPPORTS
	OTHER THINGS. COMMISSIONER FELLEMAN, I
	REMEMBER WHEN YOU BEGAN HERE AS A
	COMMISSIONER, THIS WAS A MANTRA YOU
	REPEATEDLY MADE TO ME ABOUT. WE NEED TO
	BE SEEING THAT REVENUE IN ORDER TO WE DO
	NOT WANT TO BE SUBSIDIZING THIS BUSINESS
	AT THIS POINT IN TIME. SO, AS YOU CAN
	SEE, SINCE 2014, THE REVENUES HAVE
	INCREASED QUITE STEADILY, AND WE ARE
	ABLE TO DIRECT THOSE REVENUES TOWARDS
	OTHER USES. FOR INSTANCE, OUR RECENTLY
	RELEASED RFP FOR MARITIME WORKFORCE
	DEVELOPMENT. NEXT SLIDE, PLEASE.
	I WANT TO TALK A LITTLE BIT ABOUT THE
	BUSINESS AGREEMENTS THAT WE HAVE IN OUR
	CRUISE BUSINESS. TO HELP KIND OF HELP US
	THINK ABOUT USING THOSE AS TOOLS. WE
	HAVE SOMETHING CALLED A TARIFF TERMINAL
	TARIFF NUMBER FIVE, WHICH IS KIND
	OF LIKE THE RULES OF THE ROAD. IF YOU'RE
	GOING TO COME TO THE PORT OF SEATTLE
	HERE'S, BEST MANAGEMENT PRACTICES
	HERE'S, THE RATES WE CHARGE HERE'S,
	KIND OF THE NUTS AND BOLTS AND THOSE
	JUST APPLY ACROSS THE BOARD. WE ALSO
	HAVE SOMETHING CALLED A PREFERENTIAL
	BIRDING AGREEMENT, WHERE WITH ONE FAMILY
	OF CRUISE LINES IN PARTICULAR, WE HAVE A
	MULTI YEAR AGREEMENT IN EXCHANGE FOR
	HAVING PREP THE PRIORITY TO BERTH. ON
	CERTAIN DAYS OF THE WEEK, WE GET A
	MINIMUM ANNUAL GUARANTEE OF PASSENGERS
	AS WELL AS SOME OTHER STIPULATIONS.
	AND THEN FINALLY, WITH ONE CRUISE LINE,
	WE HAVE A LEASE, WHICH IS RIGHT NOW IN
	PLACE UNTIL 2030. AND WE WERE ABLE
	TO PUT EVEN MORE MEASURES
	IN PLACE, STARTING FROM TARIFFS THROUGH
	GOING DOWN TO LEASES, WE GET
	PROGRESSIVELY MORE BOTH COMMITMENT AS
	WELL AS ABILITY TO IMPLEMENT DIFFERENT
	MEASURES. NEXT SLIDE, PLEASE. SO RIGHT
	NOW, JUST STARTING FROM
	NORWEGIAN ON THE LEFT TO ROYAL CARIBBEAN
	ON THE RIGHT, YOU SEE THE DIFFERENT
	AGREEMENTS AS WELL AS THE AND I'VE SHOWN
	THEM HERE IN ORDER FROM THE MOST
	COMMITMENT TO THE LEAST. SO NORWEGIAN
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[00:12:37] CRUISE LINE, WHICH INCLUDES NORWEGIAN,
[00:12:41] OCEANIA, REGENT, SEVEN SEAS, IT'S ABOUT
[00:12:44] ONE THIRD OF OUR PASSENGERS. THEY HAVE A
[00:12:46] LEASE APPEARS 66. IT'S A 15 YEAR LEASE
[00:12:50] THAT EXPIRES IN 2030 WITH ONE
[00:12:54] FIVE YEAR EXTENSION THAT IS AT MUTUAL
[00:12:58] DISCRETION. IN THE MIDDLE, YOU SEE
[00:13:01] CARNIVAL CRUISE LINES, WHICH INCLUDES
[00:13:02] HOLLAND AMERICA, PRINCESS, CARNIVAL
[00:13:05] CRUISE LINES AND SEABOURN. THAT'S ALMOST
[00:13:07] 40% OF OUR PASSENGERS. AND WE HAVE WITH
[00:13:10] CARNIVAL A PREFERENTIAL BIRDING
[00:13:11] AGREEMENT THAT'S IN PLACE WITH EXTENSION
[00:13:15] OPTIONS THROUGH 2023. AND THAT MEANS
[00:13:18] THAT THEY HAVE PREFERENCE. ON SEVERAL
[00:13:20] DAYS OF THE WEEK, THEY GET TO CALL
[00:13:22] THERE. IN EXCHANGE, WE GET A MINIMUM
[00:13:25] PASSENGER ANNUAL GUARANTEE. BUT ALSO WE
[00:13:27] HAVE PUT IN THAT REQUIREMENT THAT ALL
[00:13:31] VESSELS PLUG INTO SHORE POWER IF THEY
[00:13:34] HAVE SHORE POWER, AND THAT THEY REPORT
[00:13:37] TO US WEEKLY. SO WE HAVE BEGUN TO PUT
[00:13:41] ENVIRONMENTAL MEASURES IN THE LONGER
[00:13:44] TERM AGREEMENTS. AND THEN THE NORWEGIAN
[00:13:48] CRUISE LINES, BY THE WAY, WE PUT THAT
[00:13:50] LEASE IN PLACE BEFORE WE BEGAN TO TAKE
[00:13:52] THOSE MEASURES. AND THEN FINALLY ON THE
[00:13:55] RIGHT ROYAL CARIBBEAN. RIGHT NOW, WE DO
[00:13:57] NOT HAVE A LONG TERM AGREEMENT. IT'S
[00:14:00] ABOUT 28% OF OUR PASSENGERS. AND SO THEY
[00:14:00] ABOUT 20% OF CORT ASSENDENCE AND SO THET
[00:14:06] TERM AGREEMENT THEY APPLY FOR UNDER
[00:14:12] OUR TARIFFS. AND THAT'S WHAT THE RULES
[00:14:14] THEY OPERATE UNDER. NEXT SLIDE, PLEASE.
[00:14:19] SO ONE OF THE THINGS THAT I KNOW YOU
[00:14:21] HAVE HEARD ME TALK ABOUT BEFORE AND MANY
[00:14:24] OF US TALK ABOUT THE REGIONAL ECONOMIC
[00:14:25] BENEFITS. THIS IS WHY WE GOT INTO THE
[00:14:27] CRUISE BUSINESS AND WHY WE CONTINUE. SO
[00:14:29] THIS SLIDE ISN'T NEW, BUT I WANT TO HONE
[00:14:31] IN ON PARTICULARLY THE LAST TWO BULLETS,
[00:14:34] EQUITY AND COMMUNITY AND SUPPLIERS. WE
[00:14:38] ARE REALLY FOCUSING ON NOT JUST THE
[00:14:42] OVERALL NUMBER OF JOBS AND THE NUMBER
[00:14:45] OF DOLLARS INTO OUR COMMUNITY.
[00:14:49] WE HAVE MADE IMPORTANT ECONOMIC
[00:14:51] CONTRIBUTIONS OVER THE YEARS. OUR FOCUS
[00:14:54] NOW IS REALLY TURNING TO WHETHER THESE
[00:14:58] ECONOMIC IMPACTS ARE EQUITABLY SPREAD
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC,
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC, [00:15:25] WE CONDUCTED A STUDY CALLED THE
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC,
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC, [00:15:25] WE CONDUCTED A STUDY CALLED THE
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC, [00:15:25] WE CONDUCTED A STUDY CALLED THE [00:15:29] EQUITABLE ECONOMIC CRUISE INVESTMENTS, [00:15:31] LOOKING GLOBALLY AT WHAT PORTS AROUND
[00:15:00] THROUGHOUT OUR COMMUNITY. WE HAVE TAKEN [00:15:04] A NUMBER OF NEW MEASURES TO REALLY FOCUS [00:15:06] ON MAKING SURE THE ECONOMIC IMPACTS OF [00:15:09] CREWS AYE GOING TO THE PLACES WHERE WE [00:15:12] NEED THEM MOST. SO FOR INSTANCE, THIS [00:15:14] YEAR, NEW IN 2022, WE PARTNERED ON FOUR [00:15:17] DIFFERENT JOB FAIRS TO HELP YOUNG FOLKS [00:15:20] GET INTO THE MARITIME AND CRUISE [00:15:22] INDUSTRY. DURING THE PANDEMIC, [00:15:25] WE CONDUCTED A STUDY CALLED THE [00:15:29] EQUITABLE ECONOMIC CRUISE INVESTMENTS,



[00:15:38] SHOULD BE IMPLEMENTING HERE. AND THEN WE [00:15:41] ARE INCREASING OUR EFFORTS TO CONNECT [00:15:42] LOCAL BUSINESS WITH DIFFERENT CRUISE [00:15:44] LINES. SO ON THIS SLIDE, YOU SEE, FOR [00:15:45] INSTANCE, FARMS FROM BOTH KENT AND FROM [00:15:48] MOUNT VERNON SUPPLYING LEAKS AND [00:15:51] RADISHES TO ENCLOSURE TO [00:15:54] OUR CRUISE BUSINESS. SO WHAT WE SEE IS [00:15:56] THIS HAS BECOME INCREASINGLY IMPORTANT [00:15:58] TO SUPPLIERS, THINGS LIKE THE DOUBLE, [00:16:02] OUR RANCH IN EASTERN WASHINGTON [00:16:03] SUPPLYING BEEF, MANY LOCAL WINES SERVED [00:16:06] ON BOARD, SOUTH END BAKERY [00:16:10] BRINGING CROISSANTS EVERY WEEK TO [00:16:12] HOLLAND AMERICA SHIPS. SO WE ARE REALLY [00:16:14] INCREASING THE FOCUS TO MAKE SURE THOSE [00:16:16] ECONOMIC IMPACTS ARE SPREAD THROUGHOUT [00:16:19] OUR COMMUNITY. NEXT SLIDE, PLEASE. [00:16:23] OF COURSE, ECONOMIC IMPACTS ARE ALSO [00:16:26] IMPORTANT IN ALASKA. I'D LIKE TO DRAW [00:16:28] YOUR ATTENTION TO THE TOP QUOTE FROM [00:16:31] RUSSELL DICK, THE PRESIDENT CEO OF HUNA [00:16:33] TOTEM CORPORATION, [00:16:36] SHARING THE FACT THAT TOURISM AND CRUISE [00:16:39] HAS GIVEN US THE ABILITY TO TRANSITION [00:16:41] FROM A TIMBER ECONOMY TO A SUSTAINABLE [00:16:43] TOURISM ECONOMY AND ALLOWING OUR 100:16:451 COMMUNITY TO THRIVE WHILE PRESERVING [00:16:47] OVER 7000 ACRES OF OLD GROWTH FOREST. I [00:16:49] WAS SO INTERESTED WHEN I HEARD FROM HIM. [00:16:53] PUT THAT FOREST UNDER CONSERVATION [00:16:56] EASEMENT WHEN THEY STARTED THEIR CRUISE [00:16:57] BUSINESS. AND LIKEWISE, SKAGWAY, [00:17:00] ALASKA HAS BEEN A REALLY IMPORTANT PART [00:17:02] OF THEIR ECONOMY AND THE LAST COUPLE OF [00:17:04] YEARS OF PANDEMIC IMPACTS HAVE REALLY [00:17:07] BEEN DEVASTATED. WE ARE BUILDING ON OUR [00:17:10] PARTNERSHIPS THAT WE CREATED DURING [00:17:12] COVID WITH OR STRENGTHENED, I SHOULD [00:17:15] SAY, DURING COVID TO TALK ABOUT COVID [00:17:17] PROTOCOLS. WE'RE REALLY BUILDING ON [00:17:19] THOSE TO INCREASE TOWARDS ENVIRONMENTAL [00:17:21] PROTOCOLS AS WELL AT THIS POINT. NEXT [00:17:24] SLIDE. [00:17:27] FROM THE BEGINNING OF OUR CRUISE [00:17:30] EFFORTS, OUR ENVIRONMENTAL LEADERSHIP [00:17:33] AND INNOVATION HAS BEEN A REALLY [00:17:35] CRITICAL PART OF OUR OVERALL CRUISE [00:17:37] EFFORTS. THIS IS A TIMELINE THAT SHOWS [00:17:40] ALL THE WAY BACK TO 2004 WHEN WE PUT IN [00:17:44] PLACE THE CRUISE MOU AND PUT TWO SHORE [00:17:47] POWER BIRDS IN PLACE. AND AS YOU CAN SEE [00:17:50] FROM THAT TIME, ALL THE WAY UP TO NOW, [00:17:53] WE'VE CONTINUED TO IMPLEMENT INNOVATIVE [00:17:57] ENVIRONMENTAL EFFORTS AS WELL AS [00:18:00] ADVOCATE FOR REGULATIONS THAT HAVE MADE [00:18:03] A BIG ENVIRONMENTAL DIFFERENCE. YOU CAN [00:18:06] SEE THAT THE GREEN THINGS ON HERE ARE [00:18:09] AIR QUALITY, THE BLUE THINGS ARE WATER [00:18:11] QUALITY. WE ALSO HAVE BOLDED REGULATION. [00:18:15] AND THAT'S, AS I SAID, IMPORTANT SOME OF [00:18:17] THE THINGS WE DO BY WORKING [00:18:20] COLLABORATIVELY. OTHER TIMES WE ADVOCATE



100:18:221 FOR REGULATION. ALL OF THESE ARE TOOLS [00:18:25] IN OUR TOOLBOX FOR CONTINUING TO [00:18:28] PROGRESS OUR EFFORTS TOWARDS [00:18:31] SUSTAINABILITY. AND I'M NOT GOING TO GO [00:18:32] INTO EACH AND EVERY ONE OF THEM. YOU'LL [00:18:34] HEAR MORE ABOUT THESE WHEN SANDY KILROY [00:18:37] PRESENTS NEXT SLIDE, PLEASE. [00:18:41] BUT I'D LIKE TO SHARE. DON'T JUST TAKE [00:18:44] MY WORD FOR IT HERE AS OUR CRUISE STAFF 100:18:471 PERSON, BUT THIS IS REALLY LOOKING [00:18:51] AT ENVIRONMENTAL BENCHMARKING ACROSS [00:18:54] PORTS IN NORTH AMERICA. THESE ARE [00:18:57] RESULTS FROM THE GREEN MARINE [00:18:59] ENVIRONMENTAL AUDIT. WE WERE THE [00:19:02] FIRST PORT TO JOIN GREEN MARINE, FIRST [00:19:05] US WEST COAST PORT, I SHOULD SAY, TO [00:19:07] JOIN GREEN MARINE IN 2013. AND THIS IS [00:19:09] AN ENVIRONMENTAL BENCHMARKING PROGRAM [00:19:11] WITH VERY RIGOROUS STANDARDS. THE PORT [00:19:14] SCORE THEMSELVES AND THEN ARE AUDITED. [00:19:17] THE STANDARDS CHANGE EVERY YEAR, SO YOU [00:19:20] MIGHT BE AT A FIVE ONE YEAR, BUT THAT [00:19:22] WILL ONLY BE A FOUR OR THREE THE NEXT [00:19:24] YEAR. YOU MUST CONTINUALLY UP YOUR [00:19:27] EFFORTS IN ORDER TO MAINTAIN YOUR [00:19:29] CERTIFICATION. WHAT I'M SHOWING HERE [00:19:31] AYE, THE SCORES FOR THE PORT OF SEATTLE [00:19:34] AND GREEN COMPARED AGAINST THE AVERAGE [00:19:37] NORTH AMERICAN PORTS THAT ARE MEMBERS [00:19:40] OF GREEN MARINE IN BLUE. AND THEN [00:19:43] VANCOUVER AND SAN DIEGO, TWO OF THE [00:19:45] OTHER PORTS THAT WE CONSIDER REALLY TO [00:19:48] BE COMPETITORS FOR THE TITLE 100:19:521 OF GREENEST PORT, I GUESS YOU WOULD SAY. [00:19:54] SO YOU CAN SEE THAT IN OUR LAST GREEN [00:19:57] MARINE AUDIT, WE WERE TIED FOR FIRST AS [00:20:00] THE GREENEST PORT IN NORTH AMERICA WITH [00:20:02] PORT OF VANCOUVER, SOMETHING THAT I'M [00:20:04] QUITE PROUD OF. AND YOU CAN ALSO SEE [00:20:07] THAT IN SOME AREAS WE HAVE A LONG TRACK [00:20:09] RECORD. I WOULD SAY GREENHOUSE GASES. [00:20:12] WE WERE THE VERY FIRST PORT IN NORTH 100:20:141 AMERICA TO CONDUCT A GREENHOUSE GAS [00:20:16] EMISSIONS INVENTORY. FOR INSTANCE, [00:20:19] TOGETHER WITH PORT OF TACOMA. SO MANY OF [00:20:22] THESE. WE HAVE BEEN LEADERS FOR A LONG [00:20:25] TIME, AND YOU CAN SEE THAT IN OUR FIVE [00:20:26] SCORES. OTHER PLACES, SUCH AS THE [00:20:29] UNDERWATER NOISE, IS GROWING WHERE WE [00:20:32] ARE TURNING OUR FOCUS TO, AND WE HAVE [00:20:34] MORE NASCENT EFFORTS, [00:20:36] AND THAT'S AN AREA WHERE RIGHT NOW WE [00:20:39] HAVE A TWO, BUT WE SEE THE ROADWAY AHEAD [00:20:42] TO WHERE WE WILL CONTINUE TO MOVE THOSE [00:20:45] EFFORTS ALONG. SO NEXT [00:20:49] SLIDE, PLEASE. I WANT TO TALK FOR A [00:20:52] SECOND ABOUT THE TOOLS WE HAVE TO DRIVE [00:20:56] SUSTAINABILITY. THESE ARE TOOLS THAT [00:20:58] WE'VE USED IN THE PAST AND THAT I [00:21:00] ENVISION ARE AN IMPORTANT PART OF [00:21:01] GETTING TO SUSTAINABILITY. THE [00:21:03] FOUNDATION ARE THE REGULATIONS AND THE [00:21:06] PUBLIC POLICY THAT WE REST ON. AND THOSE



[00:21:09] ARE THINGS THAT ARE INTERNATIONAL LAW,
[00:21:11] NATIONAL LAW, EVEN STATE
•
[00:21:14] AND LOCAL LAW, FOR INSTANCE. THOSE ARE
[00:21:17] VERY BROAD WHERE THE PORT CAN PLAY AN
[00:21:19] ADVOCACY ROLE, BUT WE DON'T MAKE THE
[00:21:21] REGULATIONS. I DO BELIEVE OUR ADVOCACY
[00:21:24] IS IMPORTANT. RESTING ON THAT ARE THE
[00:21:27] EFFORTS OF THE MARITIME INDUSTRY AS A
[00:21:29] WHOLE. WHERE INNOVATION LIKE WE'RE
[00:21:32] DRIVING AT THE MARITIME INNOVATION
[00:21:33] CENTER PARTNERSHIPS, FOR INSTANCE,
[00:21:37] LIKE THE CRUISE MOU OR OUR PARTNERS,
[00:21:41] OUR NORTHWEST PORTS CLEAN AIR STRATEGY
[00:21:44] HAS BEEN AN IMPORTANT PARTNERSHIP. AND
[00:21:46] THEN DIRECT INVESTMENTS FROM THE
[00:21:47] MARITIME INDUSTRY. WE SEE INVESTMENTS IN
[00:21:50] DECARBONIZATION HAPPENING ACROSS THE
[00:21:52] INDUSTRY. ON THE TOP ARE THE TOOLS
[00:21:56] THAT THE PORT OF SEATTLE CAN DO
[00:21:58] OURSELVES. WE HAVE THE MOST DIRECT
[00:21:59] CONTROL OVER. SO FIRST ON THE LEFT THERE
[00:22:03] YOU SEE LEASES AND AGREEMENTS AND
[00:22:05] TARIFFS. WE HAVE BEGUN TO USE THAT AS
[00:22:09] AN IMPORTANT TOOL IN SUSTAINABILITY.
[00:22:11] FOR INSTANCE, WE MUTED OUR TARIFF TO BAN
[00:22:15] DISCHARGE AT BERTH FROM SCRUBBERS. WE
[00:22:18] REQUIRE BEST MANAGEMENT PRACTICES FOR
[00:22:20] STORMWATER, ET CETERA. WE'VE BEGUN TO
[00:22:22] USE OUR AGREEMENTS TO REQUIRE THAT SHIPS
[00:22:25] EQUIPPED WITH SHORE POWER PLUG IN WHEN
[00:22:28] THEY ARE AT BERTH. AND I SEE THAT AS A
[00:22:31] GROWING IMPORTANT ONE OF THE STRONGEST
[00:22:34] TOOLS WE HAVE, IN FACT, FOR MOVING THE
[00:22:37] INDUSTRY HERE IN SEATTLE TOWARDS
[00:22:39] SUSTAINABILITY INCENTIVES AND
[00:22:41] RECOGNITION IS SOMETHING THAT WE'VE DONE
[00:22:43] IN THE PAST, AND WE ARE VERY INTERESTED
[00:22:45] IN WHERE THE OPPORTUNITIES ARE IN THE
[00:22:47] FUTURE. YOU'LL HEAR MORE ABOUT THAT IN
[00:22:50] THE PRESENTATION. OUR DIRECT
[00:22:50] THE PRESENTATION OUR DIRECT
[00:22:54] WATERFRONT CLEAN ENERGY PLAN, PUTTING
[00:22:56] SHORE POWER IN REALLY IMPORTANT PART OF
[00:22:58] DRIVING CHANGE IN THE INDUSTRY.
[00:23:01] EMISSIONS ACCOUNTING AND REPORTING. AS I
[00:23:04] SAID, WE WERE THE VERY FIRST PART OF THE
[00:23:07] FIRST GROUP OF PORTS TO USE PUT
[00:23:09] GREENHOUSE GASSES IN OUR EMISSIONS
[00:23:11] INVENTORY. AND THE TRANSPARENCY FROM
[00:23:14] THAT DATA REALLY HELPED US FIGURE OUT
[00:23:16] WHERE DO WE MAKE THE BIG INVESTMENTS,
[00:23:18] WHERE ARE THE PLACES THAT WE SHOULD BE
[00:23:20] FOCUSING. AND THAT IS, I THINK, A VERY
[00:23:23] IMPORTANT TOOL TO BUILD ON IN THE
[00:23:26] FUTURE. AND THEN FINALLY, COMMUNITY
[00:23:27] ENGAGEMENT, REALLY IMPORTANT PART OF
[00:23:32] THE WORK WE DO. WE WERE THE FIRST PORT
[00:23:34] TO ENGAGE IN ENVIRONMENTAL JUSTICE
100:23:36[EFFORTS WITH THE US EPA AND HAVE
[00:23:36] EFFORTS WITH THE US EPA AND HAVE [00:23:38] CONTINUED THAT EFFORTS AND LITHINK THAT
[00:23:38] CONTINUED THAT EFFORTS. AND I THINK THAT
[00:23:38] CONTINUED THAT EFFORTS. AND I THINK THAT [00:23:39] IS A REALLY IMPORTANT PART OF OUR
[00:23:38] CONTINUED THAT EFFORTS. AND I THINK THAT



100:23:491 BUT I WANTED TO AT LEAST INTRODUCE THOSE [00:23:52] AS A FRAMEWORK. NEXT SLIDE, PLEASE. [00:23:56] THESE ARE THE WATERFRONT GUIDING [00:23:57] PRINCIPLES THAT YOU AS A COMMISSION, [00:24:00] NOT EACH OF YOU WAS HERE. THEY [00:24:01] PROCEEDED, MANY OF YOU, BUT THESE WERE [00:24:04] ADOPTED BY THE COMMISSION WHEN WE WERE [00:24:06] TALKING ABOUT BUILDING ANOTHER CRUISE [00:24:10] TERMINAL. WE TALKED ABOUT THEM IN TERMS [00:24:13] OF NOT JUST DEVELOPMENT, BUT ALSO IN [00:24:15] TERMS OF OUR CRUISE OPERATIONS. AND THEY [00:24:17] SET SOME, I THINK, DURABLE VISION. [00:24:20] THAT, OF COURSE, I THINK IT'S [00:24:22] APPROPRIATE TO RELOOK AT THESE. BUT JUST [00:24:24] TO THINK ABOUT WHAT WE SAID SEVERAL [00:24:26] YEARS AGO IN TERMS OF OUR GOALS, WE [00:24:30] WANTED TO MAXIMIZE THE USE OF THE PORT [00:24:32] DEEPWATER FACILITIES AND INDUSTRIAL [00:24:33] LANDS IN MARITIME USES, NOT SEEING [00:24:36] CONVERSIONS TO, FOR INSTANCE, [00:24:38] COMMERCIAL USES OR OFFICES, [00:24:41] ET CETERA. WE WANTED TO MAKE SURE WE [00:24:43] WERE EXPANDING THE ECONOMIC, CULTURAL [00:24:46] AND COMMUNITY BENEFITS BACK TO THE POINT [00:24:49] ABOUT MAKING SURE THOSE BENEFITS ARE [00:24:51] SPREAD THROUGHOUT OUR COMMUNITY, [00:24:53] SUPPORT THE FINANCIAL SUSTAINABILITY OF [00:24:55] THE PORT OF SEATTLE, INCORPORATE LEADING [00:24:58] EDGE ENVIRONMENTAL STEWARDSHIP AND [00:25:00] SUSTAINABILITY THAT EXCEED EXISTING [00:25:02] REGULATIONS. THIS PERHAPS [00:25:06] IS A LITTLE BIT MORE APPROPRIATE TO A [00:25:08] NEW FACILITY, BUT FACILITATE IMPROVED [00:25:10] TRANSPORTATION, MOBILITY OF PEOPLE AND [00:25:12] GOODS IN THE REGION, AND THEN FINALLY [00:25:15] PROVIDE EXCELLENCE IN CUSTOMER SERVICE. [00:25:17] SO I SHARE THESE WITH YOU TO REMIND YOU [00:25:20] THAT THERE HAS BEEN THOUGHT ABOUT THESE [00:25:22] IN THE PAST, AND THIS WAS THE COMMISSION [00:25:25] DIRECTION SEVERAL YEARS AGO. SO NEXT [00:25:27] SLIDE, PLEASE. WITH THAT, I'M GOING TO [00:25:30] TURN IT OVER TO MY COLLEAGUE SANDY [00:25:32] GILROY, TO TALK IN A LITTLE BIT MORE [00:25:33] DEPTH ABOUT OUR ENVIRONMENTAL STRATEGY. [00:25:40] RIGHT. THANK YOU, STEPHANIE. GOOD [00:25:43] MORNING, COMMISSIONERS. JUST CHECKING IF [00:25:45] FOLKS CAN HEAR ME. WE GOT YOU. [00:25:49] PERFECT. [00:25:52] AS STEPHANIE DISCUSSED, MR. COMMISSION [00:25:55] PRESIDENT, I'M SORRY, MS. COWRAY, WOULD [00:25:58] YOU LIKE TO STOP FOR QUESTIONS AT THIS [00:25:59] TIME? COMMISSIONER, WHAT DO YOU THINK? [00:26:02] DO YOU WANT TO TAKE A MOMENT TO DIRECT [00:26:04] SOME QUESTIONS TO STEPHANIE JONES EVANS, [00:26:07] OR DO YOU WANT TO WAIT FOR THE LET'S [00:26:11] KEEP GOING TO THE PRESENTATION. THANK [00:26:12] YOU. ALL RIGHT. [00:26:17] SO WE ARE COMMITTED TO OPERATING A [00:26:19] SUSTAINABLE, RESILIENT AND EQUITABLE [00:26:22] PORT. AND AS STEPHANIE DISCUSSED, [00:26:24] HISTORICALLY, WE HAVE BEEN A LEADER IN [00:26:26] THESE AREAS, AND WE PLAN TO CONTINUE TO [00:26:30] BE A LEADER IN TRANSFORMING THE



[00:26:31]	INDUSTRY. YOU'LL BE HEARING A NUMBER OF
	TIMES TODAY A DISCUSSION OF WHAT WE CAN
	CONTROL IN TERMS OF TAKING ACTIONS AND
[00:26:41]	WHAT WE CAN INFLUENCE. AND SO WE WILL
[00:26:43]	NEED TO CONTINUE TO PUSH OURSELVES TO BE
[00:26:46]	AT THE CUTTING EDGE FOR OUR OWN ACTIONS
[00:26:50]	AND TO SERVE AS A CATALYST FOR OTHERS TO
	BOTH INNOVATE AND ACT. SLIDE.
[00:26:56]	NEXT SLIDE. SO WHEN IT COMES
	TO CLIMATE ACTION, THE PORT LEADERSHIP
	HAS ALREADY SET A CLEAR VISION FOR OUR
	MARITIME INDUSTRY. THE DESTINATION IS
	CLEAR. WE ARE LOOKING AT A ZERO EMISSION
	CRUISE OPERATION BY 2050. SO NOW IT'S
	REALLY ABOUT ALL THE STRATEGIES AND HOW
	WE GET THERE. TODAY, WE'RE LOOKING AT
	INSTALLING SHORE POWER, PLANNING FOR
	WATERFRONT CLEAN ENERGY, ENGAGING IN
	NATIONAL AND INTERNATIONAL POLICIES,
	AND EXPLORING CONCEPTS LIKE A GREEN
	CORRIDOR. BY THE 2030S, WE WANT TO HAVE
	INFRASTRUCTURE UNDER CONSTRUCTION OR IN
	PLACE, AND WITH THE POSSIBILITY OF
	ALTERNATIVE FUELS AND ZERO EMISSION
	SHIFTS, ALL LEADING US TO 2050
	WHEN WE WANT TO OPERATE A ZERO EMISSION
	WATERFRONT. BUT CLIMATE AND AIR QUALITY,
	I KNOW, AREN'T OUR ONLY ENVIRONMENTAL
	ISSUES. SO NEXT SLIDE.
	WE REALLY NEED TO BE LOOKING
	HOLISTICALLY WHEN WE TALK ABOUT
	SUSTAINABLE CRUISE AND A SUSTAINABLE
	CRUISE INDUSTRY. AND THERE ARE FIVE
	BUILDING BLOCKS, ENVIRONMENTAL BUILDING
	BLOCKS THAT DEFINE OUR STRATEGY. AND I
	WILL BE TOUCHING ON THESE IN MY
	PRESENTATION. THE FIRST IS WATER
	QUALITY. THEN WE HAVE NOISE,
	AIR QUALITY, CLIMATE AND WASTE,
	AND ENERGY REDUCTION.
	SO ON WATER QUALITY.
	THE CORE PART OF OUR WATER QUALITY
	STRATEGY IS THE VOLUNTARY MEMORANDUM OF
	UNDERSTANDING THAT WE HAVE WITH KIA AND
	ECOLOGY. SINCE 2004,
	THIS AGREEMENT HAS BEEN SUCCESSFUL IN
	STOPPING ALL WASTEWATER DISCHARGES INTO
	PUGET SOUND FROM CRUISE SHIPS. THAT HAS
	BEEN IN EFFECT SINCE THE EARLY TWO
	THOUSANDS. AND IT WASN'T UNTIL JUST A
	FEW YEARS AGO THAT THE STATE PASSED
	THEIR DISCHARGE ZONE IN
	2020. IN LIGHT OF THE GROWING CONCERN OF
	EXHAUST GAS CLEANING SYSTEM WASH WATER,
	THE PORT USED ITS TARIFF TO PROHIBIT
	DISCHARGE OF WASH WATER AT EARTH, AND
	THIS WAS SOMETHING WE CAN DO WITHIN OUR
	CURRENT TOOLS. AND THEN IN 2021,
	DURING THE THREE YEAR REVIEW OF THE
	MEMORANDUM OF UNDERSTANDING, IN RESPONSE
	TO STAKEHOLDER INPUT AND OUR OWN PORT
	INTEREST, CRUISE LINES VOLUNTARILY
	AGREED TO WITHHOLD DISCHARGE OF THE



[00:29:39] EXHAUST GAS CLEANING SYSTEM WASH WATER
[00:29:41] PUGET SOUND UNTIL A STUDY COULD BE
[00:29:44] COMPLETED LOOKING AT IMPACTS. SO AT THIS
[00:29:47] TIME, CRUISE SHIPS ARE NOT DISCHARGING
[00:29:51] IN PUGET SOUND EITHER WASTEWATER
[00:29:54] DISCHARGES OR EXHAUST GAS CLEANING
[00:29:56] SYSTEM WASH WATER. IN ADDITION TO THESE
[00:30:00] EFFORTS, THE PORT ALSO CONDUCTS ANNUAL
[00:30:03] STORMWATER BEST MANAGEMENT PRACTICES
[00:30:05] TRAINING FOR CRUISE LINES AND EMPLOYEES
[00:30:08] AND OVERSEAS THE IMPLEMENTATION OF
[00:30:11] STORMWATER BEST MANAGEMENT PRACTICES
[00:30:14] WHILE THE SHIPS ARE AT FIRST. SO LOOKING
[00:30:17] AHEAD, WE'RE CONTINUING WHERE
[00:30:22] YOU'VE STARTED. THE MOU HAS SERVED AS A
[00:30:24] SIGNIFICANT PLATFORM FOR OUR ABILITY TO
[00:30:27] ENGAGE AND COLLABORATE WITH THE CRUISE
[00:30:29] LINES AND ADDRESSING WATER QUALITY
[00:30:31] ISSUES. WE WILL PARTICIPATE IN THE
[00:30:33] EXHAUST GAS CLEANING SYSTEM WASH WATER
[00:30:36] STUDY AND PENDING THE STUDY
[00:30:39] RESULTS WILL DETERMINE THE NEXT STEPS.
[00:30:39] RESULTS WILL DETERMINE THE NEXT STEPS.
[00:30:44] COLLABORATIVELY WITH OUR PARTNERS AND
[00:30:48] THERE'S A WORKING GROUP PLANNING FOR
[00:30:50] THAT. WE'RE GOING TO CONTINUE TO ENGAGE
[00:30:52] STAKEHOLDERS AND CONTINUE OUR STORMWATER
[00:30:55] BEST MANAGEMENT PRACTICES. NEXT SLIDE.
[00:31:01] WE ALSO ARE LOOKING AT THE BROADER
[00:31:04] CONCEPT OF OCEAN ACIDIFICATION AND WE
[00:31:07] HAVE JOINED US, THE PORT, THE ALLIANCE
[00:31:09] TO COMBAT OCEAN ACIDIFICATION, AND WE'RE
[00:31:11] THE FIRST PORT INTERNATIONALLY TO DO SO.
[00:31:15] AND THIS IS AN EXAMPLE OF WHERE WE CAN
[00:31:17] BE A MODEL AND SET A STANDARD FOR WHAT
[00:31:20] OTHER PORTS CAN DO. THE ALLIANCE
[00:31:23] TO COMBAT OCEAN ACIDIFICATION REQUIRES
[00:31:26] AN ACTION PLAN WHICH WE HAVE DEVELOPED
[00:31:28] AND THE PORT HAS ADOPTED AND THAT
[00:31:31] SUPPORTS OUR GREENHOUSE GAS REDUCTION
[00:31:33] MEASURES, STORMWATER MANAGEMENT
[00:31:34] PRACTICES, HABITAT RESTORATION, CARBON
[00:31:37] CAPTURE AND COMMUNITY ENGAGEMENT. AND WE
[00:31:41] ARE ENGAGED IN THE INTERNATIONAL
[00:31:43] ADVISORY COMMITTEE FOR THIS WORK. AND
[00:31:46] IT'S ANOTHER WAY, AS I SAID, TO POSITION
[00:31:48] OURSELVES, TO CHALLENGE OURSELVES,
[00:31:46] OURSELVES, TO CHALLEINGE OURSELVES,
[00:31:56] UNDERWATER NOISE, AS I SAID, WAS ONE OF
[00:31:58] THE BUILDING BLOCKS. UNDERWATER NOISE IS
[00:31:58] THE BUILDING BLOCKS. UNDERWATER NOISE IS [00:32:01] ANOTHER AREA OF CONCERN FOR LARGE
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[00:32:38] PROVIDED STAFFING A FUNDED EARLY
[00:32:41] STARTUP, AND REALLY BROUGHT TOGETHER A
[00:32:43] PARTNERSHIP THAT RESULTED IN THE
[00:32:45] CREATION OF WHAT IS NOW THE QUIET SOUND
[00:32:48] PROGRAM. AND THAT REALLY IS A TREMENDOUS
[00:32:51] SUCCESS IN JUST TWO YEARS TO GO FROM
[00:32:54] HAVING NOTHING TO HAVING AN ESTABLISHED
[00:32:56] PROGRAM WITH MULTIPLE PARTNERS,
[00:32:59] FUNDING AND STAFFING, JUST REALLY
[00:33:03] SOMETHING THAT WE SHOULD BE PROUD OF AND
[00:33:06] EXCITED ABOUT. AND I WANT TO THANK
[00:33:08] COMMISSIONER FELLEMAN AND ALL PORT
[00:33:10] COMMISSIONERS FOR YOUR LEADERSHIP AND
[00:33:13] FOR SUPPORTING THE STAFF AND KIND OF
[00:33:16] GOING ABOVE AND BEYOND. ALTHOUGH CRUISE
[00:33:19] SHIPS ARE GENERALLY QUIETER THAN OTHER
[00:33:22] LARGE VESSELS, THEY HAVEN'T BEEN AS MUCH
[00:33:25] THE FOCUS OF THIS WORK BECAUSE THEY TEND
[00:33:29] TO HAVE LOW VIBRATION AND LOWER NOISE
[00:33:32] FOR THE PASSENGER COMFORT. WE DO EXPECT
•
[00:33:35] CRUISE LINES WILL ENGAGE IN THIS
[00:33:37] VOLUNTARY PROGRAM OVER TIME AS THEY
[00:33:40] START PILOTING VESSEL SLOWDOWNS AND
[00:33:43] OTHER ACTIONS. WE ALSO ARE
[00:33:48] LOOKING AHEAD TO DEVELOP AN UNDERWATER
[00:33:50] NOISE MITIGATION AND MANAGEMENT PLAN.
[00:33:53] STEPHANIE MENTIONED OUR GREEN MARINE
[00:33:55] CERTIFICATION AND RANKING. OUR
[00:33:58] DEVELOPMENT OF AN UNDERWATER NOISE
[00:34:00] MITIGATION MANAGEMENT PLAN WILL HELP US
[00:34:02] RAISE OUR SCORE IN THAT LAST CATEGORY TO
• •
[00:34:06] BRING US UP TOWARDS A FIVE OUT OF FIVE
[00:34:09] ON THAT GREEN MARINE BENCHMARK.
[00:34:13] NEXT SLIDE.
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[00:35:40] AIRSHED IS VERY SMALL, AND THAT'S THE [00:35:43] AREA WHERE THEY ACCOUNT FOR THEIR [00:35:45] MISSIONS AND ACTIONS. OURS, ON THE OTHER [00:35:47] HAND, BECAUSE OF THE LIKE THE FUGITIVE [00:35:49] SOUND AND THE STRAIT OF WANDA FUSA, IS [00:35:51] SIGNIFICANTLY LARGER. AND THAT'S JUST [00:35:53] SOMETHING TO KEEP IN MIND AS WE DO [00:35:56] THINGS LIKE BENCHMARK AND COMPARE. [00:36:02] FOR US AS THE PORT OF SEATTLE, OUR PORT 100:36:05] SPECIFIC ACTIONS, CRUISE SHIP EMISSIONS, [00:36:08] DOES REPRESENT A LARGE AND THE [00:36:10] PREDOMINANT PART OF OUR OVERALL [00:36:12] EMISSIONS, 68% OF OUR PORT [00:36:16] EMISSIONS ARE FROM THE CRUISE LINES AND [00:36:19] THE CRUISE INDUSTRY AND PREDOMINANTLY [00:36:21] THE OCEAN GOING VESSELS. SO HAVING A [00:36:25] FOCUS ON CRUISE IS CRITICAL FOR US TO [00:36:28] MEET OUR LONG TERM GOALS. AND I DID WANT [00:36:31] TO SET THE STAGE BY TALKING ABOUT WHERE [00:36:34] WE ARE AT TODAY WITH OUR PROGRESS ON [00:36:37] REDUCING EMISSIONS. SO FROM 2005 TO [00:36:41] 2016, WE'VE SEEN AN 80% [00:36:44] REDUCTION IN DIESEL PARTICULATE MATTER. [00:36:47] SO THAT IS A SIGNIFICANT REDUCTION, [00:36:50] AND THAT IS WHAT REALLY AFFECTS LOCAL [00:36:53] AIR QUALITY. SO 80% REDUCTION. [00:36:56] WE'VE SEEN 17 OR ABOUT A 20% REDUCTION [00:37:01] IN GREENHOUSE GASES BETWEEN THE YEARS [00:37:03] 2005 AND 2016. [00:37:05] AND SO, [00:37:08] AGAIN, WE ARE WELL UNDERWAY. THESE [00:37:12] ACTIONS THAT THE PORT TOOK TO BOTH [00:37:14] ADVOCATE FOR AN EMISSIONS CONTROL AREA [00:37:17] AND LANDSLIDE ACTIONS AND ELECTRIFYING [00:37:19] EQUIPMENT HAVE REALLY HELPED DRIVE THIS [00:37:23] REDUCTION IN POLLUTANTS NEXT SLIDE. [00:37:30] SO THE NORTHWEST PORTS CLEAN AIR [00:37:32] STRATEGY CHALLENGED EACH PORT TO DEVELOP [00:37:35] THEIR OWN SPECIFIC IMPLEMENTATION PLAN [00:37:38] THAT HAD DETAILED ACTIONS, AND THAT IS [00:37:40] WHAT WE DID LAST YEAR, THE PORT OF [00:37:44] MARITIME CLIMATE AND AIR ACTION PLAN. [00:37:47] AND THIS PLAN IDENTIFIES 43 DIFFERENT [00:37:51] STRATEGIES TO REDUCE OUR EMISSIONS BY [00:37:54] 50% BY 2030, WHICH IS OUR INTERIM [00:37:58] GOAL. 19 OF THE STRATEGIES IN THIS [00:38:01] DOCUMENT ARE FOCUSED ON ADDRESSING [00:38:03] EMISSIONS FROM THE MARITIME INDUSTRY, [00:38:06] OF COURSE, OF WHICH CRUISE AND THE [00:38:08] CRUISE OPERATIONS ARE OUR BIGGEST [00:38:11] SOURCE. WITHIN EACH OF THE STRATEGIES IN [00:38:14] THIS PLAN, WE IDENTIFY SPECIFIC [00:38:17] MEASURABLE ACTIONS FOR THREE, FIVE, AND [00:38:20] TEN YEAR TIME PERIOD. SO 2023, 2025, [00:38:24] AND 2030. [00:38:26] SO THIS PLAN DOES COVER SPECIFIC [00:38:31] ACTIONS THAT WE CAN TAKE AS A PORT FOR [00:38:33] THOSE AREAS THAT WE DIRECTLY CONTROL, [00:38:36] AS WELL AS ACTIONS OF INFLUENCE AND [00:38:39] ADVOCACY. SO THERE AYE FOUR KEY [00:38:43] AREAS THAT IMPACT CRUISE DIRECTLY THAT I [00:38:46] WANT TO TOUCH ON. THE FIRST IS [00:38:49] INSTALLING SHORE POWER. THE COMMITMENT



[00:38:52] IS THAT WE WILL HAVE SHORE POWER AT ALL
[00:38:54] CRUISE TERMINALS BY 2030. WE, OF COURSE,
[00:38:58] HAVE THOSE AT TERMINAL 91, AND WE'RE
[00:39:00] UNDERWAY IN DOING THAT AT PIER 66.
[00:39:04] WE'VE ALSO COMMITTED TO REACH 100% OF
[00:39:07] HOMEPORT CRUISE VESSELS EQUIPPED WITH
[00:39:09] SHORE POWER. CURRENTLY,
[00:39:13] WE ARE AT ABOUT 54%. SO IN THE 2022
[00:39:16] SEASON, ABOUT 54% OF THE VESSELS ARE
[00:39:20] SHORE POWER CAPABLE. THE EXPECTATION IS
[00:39:23] BY 2030, WE WOULD HAVE 100% SHORE POWER
[00:39:27] CAPABLE. SUPPORTING DOMESTIC AND
[00:39:30] INTERNATIONAL EFFORTS IS A LARGE PART OF
[00:39:34] OUR STRATEGY BECAUSE OCEAN GOING VESSELS
[00:39:36] IS THE KEY CONTRIBUTOR AND THAT IS
•
[00:39:38] SOMETHING THAT IS NOT IN OUR DIRECT
[00:39:41] CONTROL. SO BEING PART OF EFFORTS LIKE
[00:39:43] GETTING TO ZERO COALITION AND OTHER
[00:39:46] CROSS PORT AND CROSS INDUSTRY
[00:39:48] INITIATIVES THAT ARE INVESTING IN NEW
[00:39:50] TECHNOLOGIES AND BEST PRACTICES, IT'S
[00:39:53] GOING TO BE A CRITICAL STRATEGY FOR US.
[00:39:56] ADVOCATING FOR NATIONAL AND
[00:39:57] INTERNATIONAL POLICIES AND REGULATIONS
[00:40:00] WERE APPROPRIATE THAT MOVE TOWARDS CLEAN
[00:40:02] FUELS AND GENERAL EMMISSION SHIPS IS ALSO
[00:40:04] CRITICAL. AND EXECUTIVE DIRECTOR METRUCK
[00:40:07] HAS PROVIDED STRONG LEADERSHIP IN THIS
[00:40:10] AREA AND OUR OUTREACH WITH THE STATE
[00:40:12] DEPARTMENT AND OTHER WAYS WE CAN ENGAGE
[00:40:16] WITH THE INTERNATIONAL MARITIME
[00:40:17] ORGANIZATION. THIS AREA
[00:40:17] ORGANIZATION. THIS AREA [00:40:21] IS REALLY CRITICAL. IT'S WHERE WE DON'T
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[00:40:21] IS REALLY CRITICAL. IT'S WHERE WE DON'T [00:40:25] HAVE DIRECT CONTROL. IT'S WHERE WE CAN'T [00:40:27] DO IT ALONE, BUT IT IS WHERE THE PORT [00:40:30] CAN INFLUENCE, CAN TRY TO CATALYZE [00:40:33] INNOVATION AND HELP DRIVE THE [00:40:35] DEVELOPMENT OF NEW TECHNOLOGIES AND THE [00:40:38] CONSTRUCTION OF ZERO MISSION SHIPS. [00:40:41] THE FOURTH AREA OF STRATEGIES [00:40:45] IS WHAT I CALL RESEARCH, INNOVATION AND [00:40:47] INFRASTRUCTURE, AND THAT'S REALLY [00:40:50] SUPPORTING WHERE WE CAN RESEARCH INTO [00:40:53] CLEAN FUELS AND STARTING TO INVEST IN [00:40:56] THE LAND SIDE INFRASTRUCTURE THAT WE [00:40:58] NEED TO HAVE IN ORDER TO SUPPORT THIS [00:41:04] THE NEXT SLIDE, I'M GOING TO TALK A [00:41:04] THE NEXT SLIDE, I'M GOING TO TALK A [00:41:07] LITTLE MORE ABOUT THAT SPECIFIC ASPECT. [00:41:12] SO PLANNING FOR PORTS OF CLEAN ENERGY [00:41:12] AS AN INNOVATOR, WHICH WE HAVE ALREADY [00:41:24] DONE IN MANY WAYS, AND A CLEAN ENERGY [00:41:25] HUB. THE LANDSCAPE INFRASTRUCTURE THAT'S [00:41:26] HUB. THE LANDSCAPE INFRASTRUCTURE THAT'S [00:41:30] GOING TO BE REQUIRED TO SUPPORT A CLEAN [00:41:38] IT'LL BE A SIGNIFICANT BODY OF WORK AND [00:41:38] IT'LL BE A SIGNIFICANT BODY OF WORK AND [00:41:38] IT'LL BE A SIGNIFICANT CAPITAL



[00:41:52] MOVE FORWARD, SO WE ARE CURRENTLY [00:41:54] LEADING THE DEVELOPMENT OF A SEATTLE [00:41:57] WATERFRONT CLEAN ENERGY STRATEGY. [00:42:00] WE'VE ENGAGED WITH THE SEATTLE CITY [00:42:03] LIGHT AND THE NORTHWEST SEAPORT ALLIANCE [00:42:06] TO CONDUCT THIS WORK, WHICH IS LOOKING [00:42:08] AT ASSESSING THE CURRENT ENERGY [00:42:11] INFRASTRUCTURE, LOOKING AT DEMAND [00:42:14] FORECASTING OF WHAT NEEDS ARE COMING IN [00:42:17] THE NEXT 30 YEARS, WHAT'S THE GRID [00:42:19] OPTIMIZATION, WHAT INFRASTRUCTURE AND [00:42:22] POLICIES AND PRACTICES DO WE NEED TO PUT [00:42:24] IN PLACE TO BE READY? SO THIS WORK IS [00:42:27] WELL UNDERWAY. WE'RE ACTUALLY GIVING A [00:42:30] BRIEFING OF UPDATE OF THIS WORK AT [00:42:32] TOMORROW'S SUSTAINABILITY AND [00:42:34] ENVIRONMENT COMMITTEE MEETING, AND WE [00:42:37] EXPECT THIS WORK TO BE COMPLETED. AT [00:42:40] LEAST THIS ROADMAP FOR HOW WE MOVE [00:42:42] FORWARD WILL BE COMPLETED BY THE END OF [00:42:44] THIS YEAR. WE ALSO ARE [00:42:47] TRYING TO BE FUEL AGNOSTIC, AS WE SAY. [00:42:50] SO WE AREN'T REALLY WANTING TO SAY [00:42:54] THERE'S ONE FUEL SOURCE OR ONE WAY TO [00:42:56] MOVE FORWARD. SO WE ARE WORKING TO [00:42:58] INVEST AND HELP RESEARCH IN OTHER AREAS. [00:43:01] AND CLEAN HYDROGEN IS ONE OF THE AREAS [00:43:04] THAT WE HAVE BEGUN TO PARTNER WITH [00:43:08] OTHER AGENCIES TO EXPLORE IF THAT'S A [00:43:11] GOOD POSSIBILITY FOR THIS INDUSTRY AND [00:43:14] WHETHER WE AS A PORT CAN SUPPORT THAT. [00:43:19] AND IN TERMS OF LARGE STORAGE FOR [00:43:22] HYDROGEN. SO WE ARE CURRENTLY ENGAGED 100:43:251 WITH PACIFIC NORTHWEST NATIONAL LABS. [00:43:27] THE DEPARTMENT OF ENERGY SEATTLE CITY [00:43:29] LIGHT, TO EXPLORE HYDROGEN APPLICATIONS [00:43:33] AND LARGE STORAGE HERE IN SEATTLE. YOU [00:43:36] HAD A PRESENTATION ON THIS JUST TWO [00:43:38] WEEKS AGO AT THE LAST COMMISSION [00:43:39] MEETING, SO I WAS NOT PLANNING TO SPEND [00:43:42] TIME TODAY GOING INTO DETAIL ON THAT. [00:43:47] BUT THESE ARE REALLY EXCITING [00:43:49] PARTNERSHIPS AND OPPORTUNITIES. AND IN [00:43:52] THE NEXT COUPLE OF YEARS, WE ARE GOING [00:43:54] TO HAVE A LOT MORE INFORMATION TO BRING [00:43:56] YOU IN TERMS OF WHAT IT'S GOING TO TAKE [00:43:59] FOR INFRASTRUCTURE AND FOR INVESTMENTS [00:44:03] TO MAKE THIS TRANSITION. AND IT IS A BIG [00:44:06] LIFT. I DON'T WANT TO UNDERSELL [00:44:09] THE MONUMENTAL EFFORT TO LOOK AT [00:44:13] TRANSFORMING THE WATERFRONT AND BRINGING [00:44:15] IN ENOUGH CLEAN POWER TO DO WHAT WE [00:44:18] WANT TO DO AND TO ACHIEVE THAT VISION. [00:44:20] AND WE LOOK FORWARD TO HAVING A LOT MORE [00:44:23] INFORMATION OVER THE NEXT COUPLE OF [00:44:24] YEARS FOR YOU. NEXT SLIDE I [00:44:30] WANT TO TOUCH ON ENGAGING NEARPORT [00:44:32] COMMUNITIES. THIS HAS BEEN A REALLY [00:44:34] IMPORTANT PIECE OF THE DEVELOPMENT OF [00:44:36] BOTH THE CLEAN AIR STRATEGY AND THE [00:44:38] CLIMATE AND AIR ACTION PLAN FOR [00:44:42] STAFF CONDUCTED EXTENSIVE ENGAGEMENT [00:44:45] WITH OUR COMMUNITIES, NGOS, AND



[00:44:48] GOVERNMENT PARTNERS. WE HAD OVER 25
[00:44:51] ORGANIZATIONS AND REPRESENTATIVES, PART
•
[00:44:53] OF AN ONGOING STAKEHOLDER COMMITTEE. AS
[00:44:56] WE DEVELOPED THESE PLANS AND STRATEGIES,
[00:44:59] WE THEN, FROM THE DIRECTION OF
[00:45:03] COMMISSION, EXTENDED OUR PUBLIC
[00:45:05] ENGAGEMENT OPPORTUNITIES FOR AN
[00:45:08] ADDITIONAL SIX MONTHS SO WE CAN TAKE A
[00:45:11] DEEPER DIVE, ESPECIALLY INTO THE
[00:45:13] DUWAMISH VALLEY AREA. WE HELD
[00:45:17] MULTIPLE COMMUNITY WEBINARS, WE DID
[00:45:19] INTERACTIVE WORKSHOPS. WE HAD A SURVEY
[00:45:22] OPEN TO THE PUBLIC, AND WE RECEIVED A
[00:45:24] LOT OF FEEDBACK ON OUR PLANS
[00:45:28] AND STRATEGIES FROM THE COMMUNITY.
[00:45:31] CERTAINLY CRUISE EMISSIONS CAME UP AS A
[00:45:34] TOPIC, AND WE'VE INCORPORATED A LOT
[00:45:37] OF THE FEEDBACK WE RECEIVED INTO THE
[00:45:41] STRATEGIES OF THE CLIMATE ERROR PLAN.
[00:45:44] A NUMBER OF THOSE WERE AROUND EQUITY,
•
[00:45:47] FUTURE COMMUNITY ENGAGEMENT,
[00:45:49] TRANSPARENCY, AND EMISSIONS TRACKING AND
[00:45:52] ACCOUNTABILITY. THE ENGAGEMENT DOESN'T
[00:45:55] STOP. WE'VE COMMITTED TO CONTINUING
[00:45:57] ONGOING ENGAGEMENT AND DEVELOPING
[00:46:00] TOGETHER WITH THE COMMUNITY WHAT THAT
[00:46:02] LOOKS LIKE. AND WE CONVENED A LISTENING
[00:46:04] SESSION IN MARCH WITH THE COMMUNITY TO
[00:46:06] HEAR HOW THEY WANT US TO MOVE FORWARD
[00:46:11] AND WORK WITH THEM ON THIS TOPIC. WE
[00:46:14] ALSO AYE PARTICIPATING IN THE DUWAMISH
[00:46:16] VALLEY CLEAN AIR PROGRAM. THIS IS
[00:46:19] DRCC LED EFFORT WHICH BRINGS TOGETHER
[00:46:19] DRCC LED EFFORT WHICH BRINGS TOGETHER [00:46:22] AGENCIES AND ACADEMIC PARTNERS AND
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[00:47:50] WORKING AND WHERE WE NEED TO MAKE [00:47:51] CHANGES. WE'VE BEEN DOING THIS, WE'RE
100-47-E41 CHANCES MEWE BEEN DOING THE MEDE
IUU 47 STI CHANGES. WE VE BEEN DUNING THIS. WE KE
[00:47:54] COMMITTING TO CONTINUE TO DO IT, AND I
[00:47:57] WANT TO WALK THROUGH A NUMBER OF THE
[00:48:00] REPORTING AND DATA COLLECTION EFFORTS
[00:48:04] THAT WE ARE COMMITTED TO. SO ONE, WE DO
[00:48:08] AN ANNUAL MARITIME GREENHOUSE GAS
[00:48:11] EMISSIONS INVENTORY, WHICH COVERS ALL
[00:48:13] PORT OWNED SOURCES OF EMISSIONS. THAT IS
[00:48:16] DONE ANNUALLY, AND THE DATA IS PUBLISHED
[00:48:18] ONLINE. WE ALSO DO AN EMISSIONS
[00:48:22] INVENTORY OF OUR SCOPE. THREE SOURCES,
[00:48:24] OR THESE ARE THE INDUSTRY SOURCES.
[00:48:29] WE DO THAT EVERY FIVE YEARS. THE LAST
[00:48:32] ONE WAS FOR 2016. WE ARE IN THE PROCESS
[00:48:36] OF LOOKING AT THE 2021 DATA FOR
[00:48:39] THAT INVENTORY. AT THE JUNE 7 MANAGING
[00:48:43] MEMBER MEETING, YOU WILL BE ASKED TO
[00:48:45] APPROVE IN THEIR LOCAL AGREEMENT TO
[00:48:48] PROVIDE OUR FUNDING CONTRIBUTION TO THIS
[00:48:51] PUGET SOUND WIDE EFFORT. BUT THE DATA
[00:48:54] FOR THAT EFFORT, WE WON'T HAVE UNTIL
[00:48:58] THE YEAR 2023. SO NEXT YEAR, IT'S VERY
[00:49:02] LABOR INTENSIVE AND COMPREHENSIVE EFFORT
[00:49:05] TO COLLECT ALL THIS DATA. WE DO ANNUAL
[00:49:08] PROGRESS REPORTS FOR THE NORTHWEST PORTS
[00:49:10] CLEAN AIR STRATEGY. WE'VE DONE THOSE
[00:49:12] CONSISTENTLY, AND THEY'RE ALL PUBLISHED
[00:49:15] ONLINE. AND WE WILL CONTINUE TO DO
[00:49:17] THOSE, AS WELL AS AN ANNUAL PROGRESS
[00:49:19] REPORT FOR OUR MARITIME CLIMATE AND AIR
[00:49:22] ACTION PLAN, AND THAT WILL INCLUDE OUR
[00:49:25] TRACKING OF PROGRESS AGAINST OUR
[00:49:27] PERFORMANCE METRUCK. WE ARE ALSO DOING
[00:49:30] QUARTERLY UPDATES, AND THIS IS SOMETHING
[00:49:32] THAT THE COMMUNITY ASKED FOR, AND WE
[00:49:34] AGREED. WE ARE KING COUNTY WITH TACOMA
[00:49:37] AND THE SEA PART ALLIANCE, A COMMUNITY
- ·
[00:49:39] QUARTERLY NEWSLETTER. THE FIRST ONE JUST
- ·
[00:49:39] QUARTERLY NEWSLETTER. THE FIRST ONE JUST [00:49:41] CAME OUT LAST MONTH. I HOPE YOU'VE SEEN
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[00:50:49] OF FOCUS ON THESE CROSS SECTOR	
[00:50:52] PARTNERSHIPS, HAVING THE SUPPORTIVE	
[00:50:54] POLICIES FROM THE COMMISSION AND FROM	
•	_
[00:50:57] OUR INTERNATIONAL PARTNERS, NEW FUNDING	7
[00:51:02] FOR CAPITAL INVESTMENTS WILL BE	
[00:51:04] DECISIONS IN THE NEAR FUTURE THAT WE	
[00:51:07] WILL NEED TO MAKE AND REALLY SUPPORTING	
[00:51:11] AFFORDABLE TECHNOLOGY INNOVATION AND	
[00:51:14] RESEARCH WILL BE KEY AS WE MOVE FORWARI	\Box
	U
[00:51:18] WITH THIS. WE'RE EXCITED TO CONTINUE TO	
[00:51:20] BE ENGAGING WITH THE COMMUNITY,	
[00:51:22] BUILDING THAT CAPACITY. AND AS STEPHANIE	
[00:51:24] MENTIONED, THERE'S CONNECTION WITH	
[00:51:27] WORKFORCE TRAINING AND GREEN JOBS THAT	-
[00:51:30] REALLY ALL KIND OF ROLL INTO THE	
[00:51:33] HOLISTIC VIEW OF HOW WE WANT TO MOVE	
[00:51:35] FORWARD WITH THIS. WE HAVE BEEN BOLD.	
[00:51:38] WE WANT TO CONTINUE BEING BOLD AND	
[00:51:40] HEADED IN THE RIGHT DIRECTION. IT'S NOT	
[00:51:43] ALWAYS EASY. THE WORK AHEAD OF US IS	
[00:51:45] DIFFICULT, AND SOMETIMES IT'S GOING TO	
[00:51:47] BE INTENSIVE AND CERTAINLY WILL TAKE	
[00:51:49] TIME. BUT WE ARE ON A PATH TO REALLY	
[00:51:52] WORKING TO DECARBONIZE THE MARITIME	
[00:51:54] INDUSTRY, INCLUDING THE CRUISE INDUSTRY.	
[00:51:58] THERE'S A NUMBER OF OTHER TOOLS THAT I	
[00:52:01] KNOW WE'VE HAD QUESTIONS ABOUT IN TERMS	
[00:52:04] OF INCENTIVES, AND WE ARE GOING TO BE	,
[00:52:08] COVERING THAT IN THE NEXT SESSION. SO	
[00:52:10] WITH THAT, I WANT TO PASS THE	
[00:52:12] PRESENTATION BACK TO EXECUTIVE DIRECTOR	₹
[00:52:14] METRUCK.	
[00:52:18] THANKS, SANDY. MR. PRESIDENT, DID WE	
• •	
[00:52:21] WANT TO STOP HERE FOR QUESTIONS OR WE	
[00:52:21] WANT TO STOP HERE FOR QUESTIONS OR WE [00:52:23] CAN KEEP GOING WITH THE I THINK WE	
[00:52:21] WANT TO STOP HERE FOR QUESTIONS OR WE [00:52:23] CAN KEEP GOING WITH THE I THINK WE [00:52:26] SHOULD I THINK WE SHOULD TAKE A MOMENT	
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[00:53:47] THAT I'M WRESTLING WITH AS WE ARE
[00:53:49] TALKING TODAY ABOUT THIS. AND I DO HAVE
[00:53:52] A COUPLE OF QUESTIONS RELATED TO THE
[00:53:55] DATA COLLECTION. SANDRA, YOU WERE JUST
[00:53:58] SAYING YOU GUYS PUBLISH THE
[00:54:02] SCOPE THREE DATA OR YOU'RE GOING TO
[00:54:05] PUBLISH SOME DATA IN 2023.
[00:54:09] THE SCOPE THREE DATA. IS THAT GOING TO
[00:54:11] BE PUBLISHED ONLINE? THAT'S MY FIRST
[00:54:13] QUESTION. YES. THAT'S THE PUGET SOUND
[00:54:17] WIDE EMISSIONS INVENTORY. SO THAT IS NOT
[00:54:20] JUST US, BUT THE MARITIME INDUSTRY. AND
[00:54:23] WE DO THAT IN COLLABORATION WITH OTHER
[00:54:26] PARTNERS. IT TAKES A LONG TIME TO DO A
[00:54:29] FULL YEAR COLLECTION OF ALL THE SOURCES.
[00:54:33] ONCE THAT'S COMPLETED, IT IS AVAILABLE
[00:54:36] PUBLICLY, AND WE WILL HAVE IT ONLINE.
[00:54:38] AND WE HAVE THE PAST MISSIONS
[00:54:40] INVENTORIES CURRENTLY ON OUR WEBSITE.
[00:54:43] GREAT. AND THEN IN REGARDS TO THAT AS
[00:54:46] WELL, I KNOW YOU ALSO SAID THAT YOU'RE
[00:54:49] HIRING A POSITION TO SUPPORT SOME OF
[00:54:52] THAT DATA COLLECTION. IS ALL OF THAT
[00:54:54] INFORMATION GOING TO LIVE IN ONE PLACE
[00:54:56] TOGETHER ON OUR WEBSITE? HOW DO YOU
[00:54:58] IMAGINE THAT INFORMATION BEING SHARED
•
[00:55:01] WITH THE PUBLIC? IT'S A
[00:55:04] GREAT QUESTION. YES. THE INFORMATION
[00:55:09] IS ALL AVAILABLE, AND WE
[00:55:13] AYE WORKING RIGHT NOW ON WEBSITE
[00:55:15] IMPROVEMENTS TO HELP MAKE IT EASILY
[00:55:19] ACCESSIBLE, AND WE'LL CONTINUE
[00:55:23] TO DO THAT. I THINK THE NEW POSITION
[00:55:27] THAT WE'LL BE BRINGING ON WILL KIND OF
[00:55:29] HELP US FIGURE OUT THE BEST WAY TO MAKE
[00:55:33] THAT ACCESSIBLE, BOTH IN KIND OF THE
[00:55:36] BULK OF THE RAW DATA, AS WELL AS
[00:55:39] FIGURING OUT HOW TO PRESENT SHORTER
[00:55:41] SUMMARIES FOR THE PUBLIC. SO THAT IS
[00:55:44] SOMETHING WE'RE WORKING ON AND
[00:55:46] DEFINITELY OPEN TO FEEDBACK AND IDEAS OF
[00:55:50] WHAT'S WORKING AND NOT WORKING AS WE
[00:55:51] BUILD OUT THAT WEBSITE AND MAKE SURE
[00:55:54] IT'S USER FRIENDLY TO THE RIGHT
[00:55:55] AUDIENCES. THAT'S REALLY HELPFUL. THANK
[00:55:59] YOU. MY NEXT QUESTION WAS AROUND SHORE
[00:56:03] POWER AND CONTRACT AGREEMENTS.
[00:56:05] STEPHANIE, I KNOW YOU SAID THAT'S IN OUR
•
[00:56:07] TOOLBOX TO BE ABLE TO USE OUR CONTRACTS
[00:56:11] AS A WAY TO CUT ADMISSIONS.
[00:56:18] IT SOUNDS LIKE IN THE CONTRACTS TODAY
[00:56:21] THERE'S NOT A REQUIREMENT IN THERE
[00:56:23] REQUIRING FOLKS TO PLUG INTO SHORE
[00:56:25] POWER. IS THAT ACCURATE? AM I HEARING
[00:56:28] THAT CORRECTLY? YEAH. SO WE HAVE
[00:56:29] DIFFERENT IT'S DIFFERENT IN DIFFERENT
[00:56:31] CONTRACTS BECAUSE WE ENTERED INTO THEM
[00:56:33] AT DIFFERENT TIMES. IN OUR MULTI YEAR
[00:56:36] BERTHING AGREEMENT WITH CARNIVAL
[00:56:37] CORPORATION, WE REQUIRE ANY VESSEL
[00:56:42] THAT IS EQUIPPED WITH SHORELINE TO PLUG
•
[00:56:44] IN. AND WE ALSO REQUIRE THAT THEY REPORT
[00:56:48] OUT TO US EACH WEEK, KIND OF AFTER THE



[00:56:51] WEEKEND TO LET US KNOW WHAT HAPPENED. I
[00:56:54] ACTUALLY HAVE A WHITEBOARD IN FRONT OF
[00:56:56] MY OFFICE THAT I TRACK THAT EACH WEEK.
[00:56:58] SO THAT'S THE CARNIVAL CORPORATION. AND
[00:57:00] ACTUALLY THIS YEAR, I BELIEVE ALL EXCEPT
[00:57:02] ONE OF THEIR VESSELS IS SHORE POWER
[00:57:04] EQUIPPED. WE DO NOT HAVE THAT
[00:57:08] CURRENTLY IN OUR LEASE WITH NORWEGIAN
[00:57:10] CRUISE LINES,
•
[00:57:13] AND WE DO NOT HAVE THAT IN OUR TARIFF
[00:57:16] EITHER. SO WE HAVE IT IN SOME, BUT NOT
[00:57:17] IN OTHERS, BUT NONE OF OUR JUST TO BE
[00:57:19] CLEAR, WE DO NOT HAVE ANY AGREEMENTS
[00:57:22] THAT CURRENTLY REQUIRE CRUISE LINES TO
[00:57:26] ONLY BRING VESSELS THAT CAN BE PLUGGED
[00:57:28] INTO SHORE POWER. SO WE REQUIRE THEM IF
[00:57:31] THEY HAVE IT TO PLUG IN. AND WHAT WOULD
[00:57:33] IT TAKE TO INCLUDE IT IN OUR TARIFFS AND
[00:57:36] FUTURE CONTRACTS? SO I THINK WE WANT TO
[00:57:40] DO SOME THINKING ABOUT HOW LONG IT WOULD
•
[00:57:42] TAKE TO IMPLEMENT BECAUSE
[00:57:46] ONE VESSELS DECIDE ON THEY NEED TIME TO
[00:57:48] EITHER CHANGE THEIR ITINERARY OR MAKE
[00:57:50] CHANGES TO THE VESSELS. SO I THINK THAT
[00:57:53] ONE TO PUT IT IN OUR LEASE AGREEMENTS.
[00:57:54] ANY LEASE THAT WE HAVE, IT IS A
[00:57:56] NEGOTIATION. SO WE NEED TO WORK TOGETHER
[00:58:01] WITH WHAT WORKS FOR OUR TENANTS TO DO
[00:58:03] THAT. TARIFFS THERE
[00:58:09] ARE RULES. AND THAT BEING SAID,
[00:58:13] THUS FAR WE'VE LIMITED THAT TO THINGS
[00:58:15] THAT ARE MORE WE DID BAN AT BERTH
[00:58:19] DISCHARGE OF SCRUBBER
[00:58:19] DISCHARGE OF SCRUBBER [00:58:24] WASH WATER AT BERTH THROUGH THE TARIFF.
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[00:59:38] ENVIRONMENTAL IMPLICATIONS THAT HAS [00:59:43] A CONTINUED GROWING INTEREST TO THE
[00:59:43] A CONTINUED GROWING INTEREST TO THE
[00:59:45] PUBLIC AT LARGE, WHICH WAS, I THINK,
[00:59:48] ALSO REINFORCED TODAY WITH AN ARTICLE IN
[00:59:51] THE SEATTLE TIMES BY THE EDITORIAL
[00:59:53] BOARD. AND WITH THAT, I WOULD LIKE TO
[00:59:56] BEGIN MY QUESTIONS STICKING WITHIN THE
[00:59:59] SCOPE OF THIS PRESENTATION, WHICH IS
[01:00:02] REALLY ITS ENVIRONMENTAL IMPACT, AND
[01:00:07] ALSO PUBLICLY ACKNOWLEDGING THAT THERE'S
[01:00:09] ALSO A PUBLIC HEALTH IMPACT THAT WE ARE
[01:00:13] ALSO SEEING AS CREWS CONTINUES TO
[01:00:15] OPERATE IN AN ONGOING PANDEMIC. SO I'D
[01:00:19] LIKE TO ACKNOWLEDGE AND APPLAUD THE
[01:00:20] PORT'S EFFORTS TO PROTECTING PUGET SOUND
[01:00:22] WATERS FROM WASTEWATER SEWAGE DISCHARGE,
[01:00:25] AS WELL AS THE EXHAUST GAS CLEANING
[01:00:27] SYSTEM WASH WATER. I'M WONDERING,
[01:00:30] THOUGH, WHAT HAPPENS WHEN THE CRUISE
[01:00:32] SHIP CROSSES JURISDICTIONAL LINES?
[01:00:35] SO SHALL I ANSWER THAT,
[01:00:38] EXECUTIVE? SO RIGHT NOW
[01:00:43] WE HAVE AGREEMENTS FOR, AS YOU SAID,
[01:00:45] STATE LINE. SO WHEN THEY'RE IN OTHER
[01:00:47] STATES OR OTHER COUNTRIES, THE
[01:00:49] REGULATIONS IN THOSE COUNTRIES WILL
[01:00:51] APPLY. THANK YOU. YEAH. SO ON
[01:00:55] SLIDE 20 OF YOUR PRESENTATION, IT NOTES
[01:00:58] THAT THE 2021 CRUISE LINE. IN 2021, THE
[01:01:01] CRUISE LINES AGREED TO VOLUNTARILY PAUSE
[01:01:04] WASH WATER DISCHARGE PENDING RESULTS
[01:01:06] FROM A THIRD PARTY STUDY ASSESSING WATER
[01:01:10] QUALITY IMPACTS. I'M WONDERING WHAT
[01:01:13] EXACTLY IS BEING MEASURED AND WHEN CAN
[01:01:16] WE EXPECT A FINAL REPORT? FINALLY, I'M
[01:01:19] WONDERING IF THIS COULD SPUR LEGISLATIVE
[01:01:19] WONDERING IF THIS COULD SPUR LEGISLATIVE [01:01:20] ACTION AT THE STATE OR FEDERAL LEVEL.
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[01:01:19] WONDERING IF THIS COULD SPUR LEGISLATIVE [01:01:20] ACTION AT THE STATE OR FEDERAL LEVEL. [01:01:26] WE'RE CURRENTLY IN THE PROCESS OF [01:01:30] WORKING WITH CLIA ECOLOGY ON [01:01:35] OUTLINING THE DETAILS OF THAT STUDY. WE [01:01:38] ARE LOOKING AT AN OUTSIDE AGENCY [01:01:44] THAT WILL DO IT AND WILL NOT BE [01:01:45] CONDUCTED IN HOUSE. SO WE HAVEN'T QUITE [01:01:49] FIGURED OUT ALL THE DETAILS, BUT WE KNOW [01:01:51] WE WILL BE LOOKING AT HOW THE DISCHARGES [01:01:55] COMPARE WITH OUR STATE WATER QUALITY [01:02:02] IMPACTS WITHIN [01:02:05] PUGET SOUND. I THINK WE HAD HOPED TO [01:02:08] FINISH IT THIS YEAR, [01:02:11] BUT I'M GOING TO SAY 2023, [01:02:15] BUT THE ORIGINAL IDEA WAS TO GET IT [01:02:21] MAY I ADD ON TO THAT. I THINK THE [01:02:24] IMPORTANT THING IS TO LOOK AT WELL, WE [01:02:29] THAT STUDY IS DONE, THERE WILL NOT BE [01:02:30] DISCHARGE IN PUGET SOUND. SO YOU CAN [01:02:33] LOOK AT SCIENCE LIKE WE'RE NOT GOING TO
[01:01:19] WONDERING IF THIS COULD SPUR LEGISLATIVE [01:01:20] ACTION AT THE STATE OR FEDERAL LEVEL. [01:01:26] WE'RE CURRENTLY IN THE PROCESS OF [01:01:30] WORKING WITH CLIA ECOLOGY ON [01:01:35] OUTLINING THE DETAILS OF THAT STUDY. WE [01:01:38] ARE LOOKING AT AN OUTSIDE AGENCY [01:01:44] THAT WILL DO IT AND WILL NOT BE [01:01:45] CONDUCTED IN HOUSE. SO WE HAVEN'T QUITE [01:01:49] FIGURED OUT ALL THE DETAILS, BUT WE KNOW [01:01:51] WE WILL BE LOOKING AT HOW THE DISCHARGES [01:01:55] COMPARE WITH OUR STATE WATER QUALITY [01:02:02] IMPACTS WITHIN [01:02:02] IMPACTS WITHIN [01:02:05] PUGET SOUND. I THINK WE HAD HOPED TO [01:02:08] FINISH IT THIS YEAR, [01:02:11] BUT I'M GOING TO SAY 2023, [01:02:17] COMPLETED THIS YEAR. [01:02:21] MAY I ADD ON TO THAT. I THINK THE [01:02:24] IMPORTANT THING IS TO LOOK AT WELL, WE [01:02:27] ARE CONDUCTING THIS STUDY, AND UNTIL [01:02:29] THAT STUDY IS DONE, THERE WILL NOT BE [01:02:32] LOOK AT SCIENCE LIKE WE'RE NOT GOING TO [01:02:34] DO ANYTHING UNTIL WE KNOW IT'S HARMFUL, [01:02:36] OR YOU CAN LOOK AT IT AS WE'RE NOT GOING



101:02:421 UNTIL WE KNOW IT'S SAFE. SO WE TOOK THAT [01:02:45] SECOND PROACTIVE. I THINK FROM [01:02:49] MY POINT OF VIEW, WHILE CERTAINLY I [01:02:51] THINK IT'S BETTER TO DO IT QUICKER, [01:02:54] THERE IS NOT DISCHARGE HAPPENING AT THIS [01:02:56] POINT IN TIME. AND PART OF THE REASON WE [01:02:59] WERE ABLE TO REACH THIS AGREEMENT, AS WE [01:03:01] ACKNOWLEDGE THAT THERE'S BEEN STUDIES [01:03:04] DONE AROUND THE WORLD, SOME SHOW THAT [01:03:06] IT'S SAFE, SOME SHOW THAT IT'S NOT. [01:03:10] BUT IN PUGET SOUND, IT'S A SPECIAL BODY [01:03:12] OF WATER. AND THE STUDIES DONE ELSEWHERE [01:03:15] DON'T NECESSARILY APPLY HERE. SO IN MY [01:03:18] POINT OF VIEW, IF WE ARE TO FIND THAT [01:03:22] EXHAUST GAS SCRUBBER DISCHARGE IS NOT [01:03:24] SAFE AND FUGITIVE SOUND THROUGH THIS [01:03:26] STUDY, THEN WE WILL HAVE TO FIGURE OUT [01:03:28] THE BEST TOOL TO MAKE SURE THAT [01:03:30] DISCHARGE DOES NOT HAPPEN. AND IF WE [01:03:32] FIND THROUGH THIS STUDY THAT THE [01:03:34] DISCHARGE OF EXHAUST GAS SCRUBBER [01:03:36] SYSTEMS IS NOT HARMFUL, THEN WE WOULD [01:03:38] ALSO ACT ACCORDINGLY. SO I'M WAITING ON [01:03:40] THE RESULTS OF THAT STUDY. AND JUST TO [01:03:44] BE CLEAR, WE'RE STILL NOT SURE WHEN A [01:03:45] FINAL REPORT COULD BE ANTICIPATED. I [01:03:49] THINK THAT'S CORRECT. OKAY, THANK YOU. [01:03:51] MY NEXT QUESTION RELATES [01:03:59] TO CARNIVAL CORPORATION. SO UNTIL [01:04:04] RECENTLY, THERE WAS AN INDEPENDENT STATE [01:04:08] OF ALASKA OBSERVERS PROGRAM. UNTIL 2019, [01:04:11] THEY PROVIDED INDEPENDENT ENVIRONMENTAL [01:04:14] OVERSIGHT ON THE CRUISE INDUSTRY SAILING 101:04:161 IN OUR WATERS. WITH MANY OF THEM ALSO [01:04:18] EMBARKING TO AND FROM SEATTLE AND [01:04:20] WASHINGTON WATERS, THOUGH WITH ALASKA [01:04:23] STATE PROGRAM HEAVILY DEFUNDED, THIS [01:04:25] WILL BE THE FIRST ALASKAN CRUISE SEASON [01:04:27] WITHOUT INDEPENDENT OVERSIGHT OF THE [01:04:29] CRUISE INDUSTRY. AND I'M WONDERING WHAT [01:04:32] ACTIONS CAN WE TAKE AT THE PORT OF [01:04:34] SEATTLE TO SUPPORT STRONGER OVERSIGHT [01:04:36] AND ACCOUNTABILITY OF CRUISE SHIPS AND [01:04:39] THE CRUISE SHIP INDUSTRY? SO JUST [01:04:44] A COUPLE OF POINTS OF CLARIFICATION. SO [01:04:48] THE FUNDING IS ACTUALLY STILL BEING [01:04:50] COLLECTED FOR THAT PROGRAM. THE STATE OF [01:04:52] ALASKA HAS DETERMINED THAT THERE [01:04:57] MAY BE BETTER PLACES TO USE THAT FUNDING [01:04:59] EITHER, FOR INSTANCE, SUPPORTING [01:05:02] INFRASTRUCTURE FOR WASTEWATER TREATMENT [01:05:05] IN SMALL PORT COMMUNITIES, POTENTIALLY [01:05:07] SHORE POWER. I'VE HEARD DIFFERENT IDEAS. [01:05:11] I WOULD SAY RIGHT NOW TO WHAT [01:05:14] I UNDERSTAND TALKING IS I WAS ACTUALLY [01:05:17] PERSONALLY SURPRISED BY THAT. I TALKED [01:05:19] TO PORTS IN ALASKA, AND WHAT I HEARD [01:05:20] FROM THEM IS THEY FELT THAT FUNDING [01:05:23] WOULD BE BETTER DIRECTED ELSEWHERE. I'M [01:05:25] SURE THAT DOES NOT SPEAK FOR EVERYBODY. [01:05:28] I WOULD SAY I FEEL DEFERENTIAL [01:05:33] TO OUR COLLEAGUES IN ALASKA ABOUT WHAT [01:05:35] MAKES SENSE IN ALASKA. AND THEN I WOULD



[01:05:39] ALSO SAV TH	AT THERE ARE MANY LAYERS OF
	S. IT WAS A GREAT VIDEO JUST
[01:05:43] THE OTHER DA	AY OF THE COAST GUARD GOING
[01:05:44] ON THE VESSI	
	OF ECOLOGY OBSERVES THERE'S
	D, EPA, DEPARTMENT OF ALASKA,
[01:05:52] THERE AYE LA	YERS OF REGULATION IN PLACE.
[01:05:54] AND I KNOW F	XECUTIVE DIRECTOR DIRECTOR
	SO HAS PRETTY EXTENSIVE
[01:06:00] KNOWLEDGE	
[01:06:04] SO, COMMISS	IONER, THANKS FOR YOUR
[01:06:06] QUESTION, IF	I CAN JUST ADD A LITTLE BIT
	, AS THOUGH STEPHANIE WAS
	JT THAT REGULATORY REGIME,
	RE'S BOTH AT THE FEDERAL
[01:06:16] LEVEL AND TH	IEN THE FLAG STATE LEVEL,
[01:06:18] THEY HAVE RE	EGULATIONS THAT ARE IN PLACE
	HE DISCHARGE. AND THE
	ROM VESSELS IS WHEREVER THEY
	R THEY'RE IN US WATERS OR
[01:06:28] THEY'RE IN IN	TERNATIONAL WATERS. AND
[01:06:30] THEN THE CO.	AST GUARD HAS THE REGIME.
	/HY THEY DO A BOARDING OF
	N THEY COME IN CHECKING THEIR
	KS, BECAUSE I THINK PRIMARILY
[01:06:36] YOU MAY BE T	ALKING ABOUT OIL. I'M NOT
[01:06:38] SURF WHICH I	DISCHARGES YOU'RE TALKING
	JSE EACH ONE OF THOSE
	IS REGULATED BY SIGNATORIES
	IATIONAL AGREEMENT CALLED THE
[01:06:46] MARINE POLLI	UTION ACT, WHICH HAS EACH ONE
[01:06:49] OF THESE THI	NGS, WHETHER IT BE PLASTICS,
	BE SEWAGE, WHETHER IT BE OIL,
[01:06:53] WHETHER IT E	
	. THEY'RE ALL UNDER THIS
[01:06:57] REQUIREMEN	T, AND THEN THEY'RE IN PLACE
[01:06:59] AND THEY HAV	VE TO MAINTAIN RECORDS AND
	HINGS FOR OIL. THEY HAVE
	T RECORD THE ACTUAL OIL
	AND SO THEN IN TURN, WHEN
[01:07:09] YOU SEE SOM	E OF THESE CASES, THERE'S
	'E TO BE BYPASSED. BUT IT'S
	OVERSIGHT FROM, I WOULD SAY
	TIONAL LEVEL AND THE FLAG
	IN THE CLASS SOCIETIES THAT
[01:07:21] LOOK AT THES	SE TO MAKE SURE THEY'RE
[01:07:22] COMPLIANCE.	SO I THINK THAT'S
	NON REGULATORY BODY, I THINK
	OOK AT ALL THAT INFORMATION
	AND HOW IT'S IN PLACE AND
[01:07:32] SEEING IF THE	ERE'S ANY GAPS IN THAT.
[01:07:36] I THINK THAT'S	S WHAT ALASKA WAS TRYING TO
	HEIR EFFORT. SO I THINK WE
	WHAT ALASKA DID. BUT AGAIN,
	E STATE OF ALASKA, THE
[01:07:45] REGULATORY	AUTHORITY THAT TOOK THAT
[01:07:46] ACTION.	
	ONE QUICK ADDITION. THE
	M OF UNDERSTANDING WE HAVE WITH
	LOGY AND US ALSO HAS ECOLOGY
	L INSPECTIONS HERE AT
[01:08:06] BERTH AND SI	MILAR TO WHAT THE EXECUTIVE
	ST SAID, THEY LOOK AT THE LOG
[000.00] DIRECTOR 000	5. 5. 115, THE LOOK AT THE LOO



101:08:121 BOOKS. THE RECORD KEEPING VISUAL [01:08:13] INSPECTIONS OF ALL OF THE WASTE AND [01:08:17] DISCHARGE SYSTEM. SO THAT HAPPENS HERE [01:08:20] AT FIRST. ALSO, THANK YOU ALL FOR THAT [01:08:24] INFORMATION. AND I THINK THAT OVERSIGHT [01:08:25] AND ACCOUNTABILITY IS PRUDENT, [01:08:27] PARTICULARLY WHEN KNOW THAT THERE IS A [01:08:30] HISTORY OF NON [01:08:34] COMPLIANCE OR INFRACTIONS. FOR EXAMPLE, [01:08:37] CARNIVAL CORPORATION JUST CAME OFF OF [01:08:39] FEDERAL FELONY CRIMINAL PROBATION FOR [01:08:41] THE MARINE ENVIRONMENTAL VIOLATIONS ON [01:08:44] SLIDE TEN. IT READS THAT CARNIVAL [01:08:45] CORPORATION REPRESENTS 39% OF CRUISE [01:08:48] PASSENGERS COMING THROUGH THE PORT OF [01:08:49] SEATTLE WAS AN EXTENSION OPTION THROUGH [01:08:52] THE END OF NEXT YEAR. SO I'M WONDERING [01:08:54] WHAT ARE WE DOING RIGHT NOW TO ENSURE [01:08:56] THAT THE MAJORITY OF PASSENGERS WILL BE [01:08:58] RIDING UPON SHIPS THAT ARE LEADING ON [01:09:00] ENVIRONMENTALISM. YEAH. THANKS, [01:09:03] COMMISSIONER. SO THAT IS WHERE WE [01:09:05] ACTUALLY HAVE THE REQUIREMENTS FOR SHORE [01:09:07] POWER IN THAT METRUCK. [01:09:12] IN THAT AGREEMENT, WE ALSO WILL [01:09:15] SAY THAT HOLLAND AND PRINCESS, WHICH ARE [01:09:17] PART OF THE CARNIVAL GROUP, THEY WERE 101:09:181 THE FIRST TO STOP DISCHARGING AND PUGET [01:09:20] SOUND AND OTHER LINES FOLLOWED SUIT. [01:09:24] SO I BELIEVE [01:09:27] THAT HERE AND I CAN'T SPEAK TO THE REST [01:09:30] OF THE WORLD ACKNOWLEDGING THAT ISSUES [01:09:31] YOU'VE JUST RAISED HERE, THEY HAVE BEEN [01:09:34] ENVIRONMENTAL LEADERS, AND I BELIEVE WE [01:09:36] NEED TO KEEP WORKING WITH THEM TO [01:09:38] CONTINUE THAT. SO WHETHER A COMPANY IS [01:09:42] A TRAILBLAZER OF ENVIRONMENTAL LEADERS, [01:09:45] WE DESCRIBE THEM OR JUST COMPLIANT [01:09:47] ACTORS OR BAD ACTORS, HOW IS THAT TRACK [01:09:50] RECORD INFLUENCING OUR DECISION AT THE [01:09:54] PORT TO CONTRACT WITH THEM OR GIVE THEM [01:09:56] LEASES? IS THIS A [01:10:00] QUESTION THAT I SHOULD DEFER TO OUR [01:10:03] GENERAL COUNSEL IN TERMS OF THE ACTUAL [01:10:06] LEGALITY OF WHAT WE INCLUDE IN WHO WE DO [01:10:09] BUSINESS WITH? I CAN ALSO REFRAME THE [01:10:13] QUESTION, OKAY. DO WE USE [01:10:17] OUR LEASE OR BERTHING AGREEMENTS TODAY [01:10:19] TO SPUR ENVIRONMENTAL CHANGES? WE [01:10:21] ABSOLUTELY DO. THAT'S WHERE WE PUT AGAIN [01:10:25] THE SHORE POWER REQUIREMENTS. AND WE [01:10:28] HAVE NOT HAD SINCE I HAVE BEEN IN THIS [01:10:30] JOB. AND IT'S ACTUALLY ONE OF THE [01:10:31] REASONS I WAS INTERESTED IN THIS JOB. [01:10:33] WHAT I SAW THAT SITTING IN THE [01:10:36] ENVIRONMENTAL CHAIR, SO MANY OF THE WAY [01:10:38] WE DEAL WITH OUR BUSINESSES, IF I SAY, [01:10:40] HEY, I THINK WE PUGET TO REQUIRE SHORE [01:10:41] POWER, BUT THE BUSINESS SAYS, NO, I [01:10:43] DON'T THINK SO. WE'RE LIMITED IN THE [01:10:47] CHANGE WE CAN DRIVE. SO WE ARE [01:10:50] RELATIVELY NEW IN IMPLEMENTING [01:10:52] ENVIRONMENTAL EFFORTS THROUGH OUR



[01:13:56] FUTURE.

[01:10:55] LEASES, SO SINCE THE LAST COUPLE [01:10:58] OF YEARS, WE HAVE IMPLEMENTED SHORE [01:11:00] POWER REQUIREMENTS, AND AS WE RENEW, [01:11:03] THOSE, I BELIEVE MUST BE STRENGTHENED. [01:11:05] SO IT'S ABSOLUTELY A TOOL THAT WE [01:11:08] CAN AND SHOULD USE. YOU NOTED THAT [01:11:11] SEATTLE IS NECK AND NECK WITH VANCOUVER [01:11:14] AS THE GREENEST PORT. VANCOUVER WILL [01:11:16] ACTUALLY OFFER REDUCED FEES IF CRUISE [01:11:19] LINES CAN SATISFY CERTAIN ENVIRONMENTAL [01:11:21] REQUIREMENTS. IS THIS SOMETHING WE'VE [01:11:23] PURSUED AT HOME IN THE PAST? AND IF NOT, [01:11:27] IS THIS SOMETHING THAT WE COULD PURSUE [01:11:28] IN THE FUTURE? SO, YES AND YES, [01:11:32] PRIOR TO THE IMPLEMENTATION OF THE [01:11:33] EMISSION CONTROL AREA, WE HAD A VERY [01:11:35] SUCCESSFUL PROGRAM CALLED AT BERTH CLEAN [01:11:37] FUELS, WHERE WE DID INCENTIVIZE USE OF [01:11:40] CLEANER FUELS AT BERTH BEFORE THAT [01:11:42] BECAME THE REGULATION. AND NOW WE ARE [01:11:45] ALSO LOOKING AT IN THE FUTURE HOW WE DO [01:11:47] MORE OF THAT. AND I BELIEVE ACTUALLY WE [01:11:49] HAVE A WHOLE SLIDE ON THAT THAT SANDY [01:11:51] WILL SPEAK IN MORE DETAIL, TOO. OKAY. [01:11:53] YES. ON INCENTIVES, [01:11:56] RIGHT. INCENTIVES TO ACHIEVE THE [01:11:58] OUTCOMES, YES, CORRECT. VERY GOOD. [01:12:02] I SWEAR, MR. PRESIDENT. [01:12:06] OKAY. SLIDE 18 DEMONSTRATES THE PORT OF [01:12:09] SEATTLE'S CURRENT GOAL TO ELIMINATE [01:12:11] CARBON EMISSIONS BY 2050. HOW ARE [01:12:14] WE DOING? ARE WE ON TRACK TO MEET THAT [01:12:16] GOAL AND IF SO, BY HOW MUCH? [01:12:20] SO WE ARE TRACKING [01:12:25] THAT GOAL. AND THERE'S A DISTINCTION [01:12:27] BETWEEN OUR PORT OWNED SOURCES [01:12:30] AND THE SCOPE THREE SOURCES. [01:12:34] THIS LATEST EMISSIONS INVENTORY THAT WE [01:12:37] WERE TALKING ABOUT EARLIER, THE FIVE [01:12:38] YEAR WILL GIVE US THE LATEST [01:12:41] INFORMATION. SO ON ONE [01:12:45] OF THE SLIDES I SHOWED HOW BETWEEN 2005 [01:12:48] AND 2016, WE HAVE DECREASED [01:12:52] EMISSIONS BY 80% FOR [01:12:56] DIESEL PARTICULATE MATTER AND ALMOST 20% [01:12:59] FOR GREENHOUSE GAS EMISSIONS. THIS NEXT [01:13:03] INVENTORY, THAT WILL BE THE YEAR 2021 [01:13:07] WILL GIVE US THE MOST UP TO DATE DATA ON [01:13:10] THAT PERFORMANCE IN TERMS OF OUR SCOPE, [01:13:12] THE PORT OVERALL BETWEEN THE [01:13:16] AIRPORT AND THE SEAPORT, WE ARE [01:13:19] ON TRACK TO MEETING OUR EMISSIONS [01:13:23] REDUCTIONS IN LARGE PART DUE [01:13:26] TO THE AIRPORT'S PURCHASE OF RENEWABLE [01:13:30] FUELS FOR THE BUILDING HEATING IN THE [01:13:34] SEAPORT SIDE OF THINGS. THE BIGGEST [01:13:38] CHANGE THAT WE CAN MAKE THAT IS ON OUR [01:13:41] FUTURE LIST FOR UPDATES IS MOVING OUR [01:13:44] BUILDING HEATING AWAY FROM NATURAL GAS. [01:13:47] AND THAT IS A PROJECT THAT WE ARE AWARE [01:13:51] OF AND ONE THAT WE WILL BE SLOTTING INTO [01:13:54] THE CAPITAL PROGRAM SOMETIME IN THE



[01:14:02] HUGE PIECE OF THE CRUISE INDUSTRY'S [01:14:05] FOOTPRINT AND IMPACT ON OUR ENVIRONMENT. [01:14:07] SO I WONDER HOW SEATTLE AND CANADA [01:14:11] AND ALASKA CAN ALL WORK TOGETHER TO [01:14:14] TRACK THAT IMPACT AND [01:14:18] REDUCE IT RIGHT NOW. [01:14:22] AGREED. RIGHT NOW WE ARE WORKING WITH [01:14:26] VANCOUVER AND US AS PART OF THE [01:14:29] NORTHWEST PORTS CLEAN AIR STRATEGY, AND [01:14:31] WE DO THAT EMISSIONS COUNTING AND [01:14:33] TRACKING, AND WE DO KIND [01:14:37] OF BREAK IT OUT BY THESE DIFFERENT [01:14:39] AIRSHIPS. SO THERE'S NOT DOUBLE COUNTING [01:14:43] ALONG THE JOURNEY OF A VESSEL. SO THAT'S [01:14:46] SOMETHING THAT IN IDEAS LIKE AS WE [01:14:49] LOOK TO EXPLORE GREEN CORRIDOR AND OTHER [01:14:52] COLLABORATIVE EFFORTS. THE EMISSIONS [01:14:55] TRACKING WILL BE A KEY PART OF THAT, [01:14:57] AND WE WILL BE DEFINING SYSTEMS BY [01:15:01] WHICH WE CAN TRACK THAT CONSISTENTLY AND [01:15:05] DO IT IN A WAY THAT DOESN'T PROVIDE [01:15:07] DUPLICATION OR OVERLAP. AND WHILE WE'RE [01:15:10] DOING THAT LONG GAME OF DATA COLLECTING [01:15:13] AND TRACKING AND COLLABORATION, WE ARE [01:15:15] ALSO SEEING THIS YEAR THE BUSIEST CRUISE [01:15:18] SEASON WITH THE MOST NUMBER OF CALLS AT [01:15:20] THE PORT OF SEATTLE IN HISTORY. LAST [01:15:23] NOVEMBER, VOTERS IN KEY WEST, FLORIDA [01:15:25] PASSED THREE INITIATIVES TO LIMIT THE [01:15:27] SIZE OF CRUISE SHIPS, TO LIMIT THE TOTAL [01:15:29] NUMBER OF PASSENGERS PER DAY, AND TO [01:15:31] GIVE PRIORITY TO SHIPS WITH BETTER [01:15:32] ENVIRONMENTAL PERFORMANCES. DO WE HAVE A [01:15:35] CAPACITY LIMIT FOR CRUISE SHIPS IN [01:15:36] SEATTLE? SO IF I COULD TAKE A CRACK AT [01:15:40] THAT AND ANSWER A COMMISSIONER. SO IF [01:15:41] YOU LOOK AT SEATTLE, THE NUMBER [01:15:45] OF PASSENGERS ON A CRUISE SHIP, OUR [01:15:48] BIGGEST CRUISE SHIP IS ABOUT \$5,000. IF [01:15:50] YOU LOOK AT A GAME AT SAFECO FIELD, IS [01:15:53] IT LIKE \$35,000? IT'S ACTUALLY [01:15:56] IN SEATTLE ITSELF. WITH THE CURRENT [01:16:00] BERTH THAT WE HAVE, I DO NOT BELIEVE [01:16:03] THAT WE WOULD REACH AN OVER CAPACITY [01:16:05] ISSUE EVEN WITH ALL THREE AT ONCE. AT [01:16:08] THE VERY BIGGEST SHIP, IT'S ABOUT 15,000 [01:16:11] PASSENGERS A DAY COMPARED TO THE NUMBER [01:16:14] OF PASSENGERS THAT PASS THROUGH THE [01:16:15] AIRPORT OR GO TO SAFECO FIELD IN A CITY [01:16:19] THE SIZE OF SEATTLE, I THINK I [01:16:22] DO NOT SEE A CAPACITY CONSTRAINT IF WE [01:16:26] ARE TO GO BACK TO CONSIDERING AN [01:16:28] ADDITIONAL CRUISE TERMINAL WHICH WE ARE [01:16:30] NOT AT THE MOMENT, AND I HAVE NOT HEARD [01:16:32] AN APPETITE FOR THAT. I THINK WE'D HAVE [01:16:33] TO RE ASKED THAT QUESTION, BUT GIVEN THE [01:16:36] SIZE OF THE SEATTLE AND THE RELATIVELY [01:16:39] SMALL SIZE OF THE NUMBER OF FOLKS COMING [01:16:41] THROUGH ON CRUISE COMPARISON, I DON'T [01:16:43] SEE THAT. I DO THINK THAT IS A QUESTION [01:16:46] FOR COMMUNITIES IN ALASKA TO BE [01:16:48] ANSWERING, POTENTIALLY MORE

[01:13:59] OKAY, AND GREENHOUSE GAS EMISSIONS ARE A



[01:16:52] THAN FOR US. THANK YOU. THAT CONCLUDES [01:16:55] MY LINE OF QUESTIONING. [01:17:05] I ALSO WANT TO THANK STEPHANIE AND SANDY [01:17:07] AND STEVE FOR THIS PRESENTATION AND FOR [01:17:13] GOING DEEP INTO THIS TOPIC. [01:17:16] I JUST HAVE TWO QUESTIONS. ONE IS I HEAR [01:17:20] A LOT WHEN DESCRIBING OUR AGREEMENTS [01:17:23] WITH THE CRUISE LINES WHEN IT COMES TO [01:17:26] ENVIRONMENTAL CONCERNS THAT THEY'RE [01:17:27] VOLUNTARY OR THEY'RE MOUS. AND MY [01:17:30] UNDERSTANDING OF ALL THOSE AGREEMENTS, [01:17:33] AYE, THAT THEY AYE, NOT LEGALLY BINDING. [01:17:34] AND SO I GUESS MY QUESTION HERE IS WHAT [01:17:36] ENFORCEMENT MECHANISMS DO WE HAVE WITH [01:17:39] THE CURRENT STRUCTURE? [01:17:43] I UNDERSTAND THE TARIFFS WE HAVE SOME [01:17:46] INFLUENCE OVER, BUT I [01:17:50] GUESS THAT'S THE QUESTION. WHAT [01:17:51] ENFORCEMENT MECHANISMS DO WE HAVE IN THE [01:17:54] CASE OF NON COMPLIANCE FROM THESE [01:17:56] TENANTS? SO IN [01:18:00] OUR AGREEMENTS, LIKE THE MEMORANDUM OF [01:18:01] UNDERSTANDING, ET CETERA, THEY ARE [01:18:03] VOLUNTARY AGREEMENTS BECAUSE WE ARE NOT [01:18:05] A REGULATOR WHERE WE HAVE AUTHORITY AS [01:18:08] A LANDLORD, WHICH IS WHY USING OUR [01:18:12] AGREEMENTS HAS BEEN A TOOL FOR US. AND [01:18:15] WE HAVE OUR PARTNERSHIPS. WE ALSO WORK [01:18:17] WITH REGULATORS LIKE THE DEPARTMENT OF [01:18:19] ECOLOGY, SO WE CAN'T GO DOWN [01:18:23] AND WE SEE SOMETHING HAPPENING. WE'RE [01:18:26] NOT A REGULATOR. SO OUR TOOLS HAVE TO [01:18:29] BE DIFFERENT. I THINK EITHER LIKE THE 101:18:321 DATA COLLECTION THAT WE DO. WE HAVE [01:18:35] MECHANISMS IF WE'RE TALKING ABOUT OUR [01:18:37] OWN LEASES, FOR INSTANCE. BUT YES, WE [01:18:39] ARE NOT A REGULATOR. YEAH, I THINK [01:18:41] THAT'S A REALLY IMPORTANT POINT BECAUSE [01:18:44] IT REALLY HIGHLIGHTS THE NEED FOR US TO [01:18:46] HAVE GOOD PARTNERSHIPS WITH REGULATORS [01:18:49] AND COORDINATE WITH THEM. I FEEL LIKE WE [01:18:52] RUN INTO THIS ISSUE A LOT AS A PART, [01:18:54] LIKE REMINDING OURSELVES THAT WE'RE NOT [01:18:56] REGULATORS AND AS COMMISSIONERS, [01:19:00] SOMETIMES IT'S A TOUGH PILL TO SWALLOW. [01:19:03] BUT AT THE SAME TIME, THOSE REGULATORS [01:19:06] EXIST, AND IT MIGHT JUST BE A QUESTION [01:19:09] OF WHETHER OR NOT WE GO TO THEM AND ASK [01:19:12] THEM TO PARTAKE IN CERTAIN PRACTICES OR [01:19:15] INSPECTIONS OR WHATNOT, SO THAT WE CAN [01:19:18] HELP FACILITATE THE ACCOUNTABILITY THAT [01:19:20] WE WANT TO SEE. PERHAPS CERTAIN LAWS AND [01:19:23] RULES DON'T EXIST, AND WE DO NEED TO GO [01:19:25] TO THE STATE AND GET THOSE ENFORCEMENT [01:19:27] MECHANISMS BEEFED UP A [01:19:30] LITTLE BIT. SO I APPRECIATE THAT [01:19:33] DISTINCTION. AND I HOPE THE PUBLIC [01:19:35] UNDERSTANDS THAT THE PORT OF SEATTLE IS [01:19:36] NOT A REGULATOR. [01:19:40] IT'S UNFORTUNATE. THE SECOND QUESTION I [01:19:43] HAD WAS IF YOU WOULD JUST ENTERTAIN MY [01:19:48] SCENARIO, IF WE JUST PLAYED HYPOTHETICAL

[01:19:50] HERE AND LET'S JUST SAY THAT TOMORROW WE



[01:19:54] DECIDED WE DIDN'T WANT CRUISE HERE IN [01:19:55] THE PORT SEATTLE ANYMORE, WHERE WOULD [01:19:57] THEY GO HYPOTHETICALLY? [01:20:01] WELL, I THINK THAT THERE'S A GOOD CHANCE [01:20:04] THAT THEY WOULD GO TO FIRST OF ALL, THE [01:20:06] SHIPS ARE HUGE INVESTMENTS THEY'RE NOT [01:20:07] GOING AWAY. SO FROM A GREENHOUSE GAS [01:20:10] PERSPECTIVE, THAT'S A GLOBAL ISSUE. [01:20:12] THOSE EMISSIONS STILL HAPPEN. AND I WILL 101:20:151 SAY MOST PORTS IN THE WORLD, AS YOU SAW. [01:20:17] WERE TIED FOR THE GREENEST PORT IN NORTH [01:20:18] AMERICA. SO AT THE VERY BEST, THEY COVID [01:20:21] GO TO A PORT THAT IS ON PAR WITH OUR [01:20:23] GREENNESS AND I'M SURE ACTUALLY [01:20:27] VANCOUVER IS VERY INTERESTED. [01:20:30] THAT WOULDN'T BE ANY BETTER IN TERMS OF [01:20:32] GREENHOUSE GAS AND IT WOULD STAY IN THE [01:20:35] ALASKA MARKET. ANOTHER SCENARIO IS THAT [01:20:38] THEY GO ELSEWHERE ALTOGETHER. THE PORT [01:20:41] THAT AREN'T LOOKING AT THE SHORE POWER [01:20:44] IMPLEMENTATIONS, THE SCRUTINY ON EXHAUST [01:20:48] GAS COVER SYSTEMS AGREEMENTS AROUND. [01:20:51] SO THOSE IMPACTS WOULD BE SHIPPED TO [01:20:55] ANOTHER COMMUNITY. FROM A DIESEL [01:20:57] EMISSIONS PERSPECTIVE, BUT NOT FROM [01:21:03] A GREENHOUSE GAS PERSPECTIVE, IT'S STILL [01:21:05] HAPPENING IN THE GLOBE. THAT'S MY [01:21:07] PERSPECTIVE. YEAH. I APPRECIATE THE [01:21:11] COMPARISON YOU MADE BETWEEN VANCOUVER, [01:21:12] SAN DIEGO AND SEATTLE. I'M CURIOUS IF [01:21:15] YOU WERE TO THROW IN LA LONG BEACH AND [01:21:17] THEIR CRUISE OPERATIONS, WHERE DO YOU [01:21:19] THINK THEY'LL STACK UP IN TERMS OF THEIR **I01:21:221 EFFORTS ON SUSTAINABILITY AND** [01:21:24] ENVIRONMENTAL JUSTICE? [01:21:29] SANDY, MAYBE YOU CAN ANSWER THAT [01:21:30] QUESTION. YEAH. LA LONG [01:21:34] BEACH OVERALL FOR CLIMATE [01:21:38] WORK IS DOING QUITE A LOT. [01:21:41] CALIFORNIA REQUIRES [01:21:45] PORTS TO DO QUITE A LOT. AND A LOT OF [01:21:48] THE LA AREA IS NOT ENTERTAINMENT IN [01:21:51] TERMS OF AIR QUALITY STANDARDS, WHICH IS [01:21:53] NOT THE CASE HERE. SO THEIR WHOLE [01:21:55] STRUCTURE IS A LITTLE DIFFERENT. BUT LA [01:21:58] IS AS A PORT OVERALL, [01:22:02] TAKING A LOT OF STEPS. AND I'D SAY WE'RE [01:22:05] RIGHT WITH THEM. I DON'T THINK THEY COME [01:22:09] UP AS ONE OF THE LARGEST CRUISE THE [01:22:12] PORT, AND THEY ARE DEFINITELY LARGEST IN [01:22:16] TERMS OF THE CARGO. AND IF WE LOOK [01:22:18] ACROSS THE OTHER TOP [01:22:22] TEN OR LARGE CRUISE HOME PORTS, WE ARE [01:22:26] THE BEST PERFORMING FROM AN [01:22:27] ENVIRONMENTAL REGULATION STANDPOINT IN [01:22:29] NEW YORK. NEW JERSEY IS PROBABLY SECOND [01:22:34] ALONG WITH THAT. SO I THINK THIS CONCEPT [01:22:38] OF WE HOPE TO REALLY HAVE [01:22:41] AN INFLUENCE ON THE ENTIRE INDUSTRY BY [01:22:45] SHOWCASING ENVIRONMENTAL REGULATIONS [01:22:47] HERE AND PUSHING FOR THE NEW [01:22:48] TECHNOLOGIES AND NEW BEST PRACTICES.

[01:22:51] THE IDEA IS THAT WE CAN INFLUENCE OTHERS



101:22:551 AND BE A MODEL. IF I COULD JUST ADD TO [01:22:58] THAT, I PERSONALLY FEEL WE CAN BE A [01:23:01] MODEL FOR THE WHOLE MARITIME INDUSTRY. [01:23:03] OCEAN GOING VESSELS ARE OCEAN GOING [01:23:04] VESSELS. SO WHEN WE SEE IMPROVEMENTS [01:23:06] THAT ARE MADE IN INVESTMENTS IN THE [01:23:09] CRUISE INDUSTRY, THOSE ARE APPLICABLE [01:23:12] MARITIME INDUSTRY WIDE, NOT JUST TO THE [01:23:14] CRUISE INDUSTRY. I APPRECIATE THAT 101:23:161 POINT, AND THAT WAS KIND OF THE PORT OF [01:23:18] MY LINE OF QUESTIONING. THAT IS THAT [01:23:21] EVEN IF WE WERE TO DECIDE TO KICK CRUISE [01:23:24] OUT OF OUR HARBORS TODAY, THEY'LL JUST [01:23:26] END UP SOMEWHERE ELSE. AND I KNOW THAT I [01:23:28] BEAT THIS POINT TO A POINT WITH THE [01:23:31] STAFF HERE AT THE PORT OF SEATTLE. BUT [01:23:33] BECAUSE THIS IS A PUBLIC SESSION AND [01:23:34] BECAUSE THERE ARE PEOPLE WHO ARE [01:23:36] LISTENING, I JUST WANT TO MAKE SURE [01:23:38] PEOPLE UNDERSTAND THAT JUST BECAUSE WE [01:23:40] KICK CRUISE OUT OF THE HARBOR TODAY, [01:23:42] DOESN'T MEAN CRUISE IS AN INDUSTRY OR AS [01:23:45] A PRACTICE, DISAPPEARS. THE REALITY IS [01:23:47] THAT THEY'LL JUST END UP SOMEWHERE ELSE [01:23:48] WHERE THEY PROBABLY LIKELY WILL DO ALL [01:23:51] THE THINGS THAT WE DREAD. AND TO YOUR [01:23:53] POINT, STEPHANIE, WE ALL BEAT THE SAME [01:23:55] AIR. UNLESS I CHECKED, ALL THE OCEANS [01:23:57] ARE CONNECTED. AND SO I DO THINK THAT [01:24:01] WHILE IT'S UNFORTUNATE THAT CRUISE [01:24:03] EXISTS FROM AN ENVIRONMENTAL [01:24:05] PERSPECTIVE, THE REALITY IS THAT IT [01:24:07] EXISTS. AND WE CAN'T BE LEADERS IN THIS 101:24:111 SPACE IF THEY DON'T EXIST HERE. [01:24:14] AND TO YOUR POINT AS WELL, WE CAN'T JUST [01:24:17] SIT BACK AND EXPECT SOMEONE ELSE TO BE [01:24:19] LEADERS ON OUR BEHALF. ONE ANALOGY [01:24:24] THAT I USE IS IN SPORTS, MICHAEL JORDAN [01:24:27] DIDN'T CHANGE THE GAME BY SITTING ON THE [01:24:29] SIDELINES, RIGHT? STEPH CURRY DIDN'T [01:24:31] CHANGE THE GAME BY SITTING ON THE [01:24:32] SIDELINES. AND SOMETIMES YOU GOT TO PLAY [01:24:34] THE GAME TO CHANGE IT. AND SO I [01:24:35] APPRECIATE YOUR PERSPECTIVE AND [01:24:37] HIGHLIGHTING THAT FOR US TODAY, FOR ME. [01:24:40] ALL RIGHT. WE HAVE ABOUT A HALF AN HOUR [01:24:43] LEFT. I'VE GOT SOME QUESTIONS FOR [01:24:46] MYSELF. I KNOW COMMISSIONER FELLEMAN [01:24:48] DEFERRED COMMISSIONER FELLEMAN, WE'VE [01:24:51] GOT ONE MORE STAFF PRESENTATION ON THE [01:24:53] PORT OF FUTURE LOOKING. WHAT ARE OUR [01:24:54] LEADERSHIP POTENTIAL? I KNOW A LOT OF MY [01:24:56] QUESTIONS RELATE TO THAT, SO I'M GOING [01:24:57] TO DEFER THEM UNTIL AFTER STEVE'S [01:24:59] PRESENTATION ON THAT. DO YOU WANT TO [01:25:00] DEFER? YOU HAVE QUESTIONS RELATED TO THE [01:25:02] CURRENT CONTENT. GREAT. ALL RIGHT. WHY [01:25:05] DON'T YOU TAKE YOUR QUESTIONS DOWN AND [01:25:07] WE'LL COME BACK. ALL RIGHT. THANK YOU [01:25:09] ONCE AGAIN. AND I DO, BELLEVUE, THAT [01:25:13] THE TRANSPARENCY ISSUE IS ONE OF OUR [01:25:15] GREAT STRENGTHS. AND WE COULDN'T HAVE [01:25:17] MUCH OF THIS CONVERSATION WITHOUT THE



101:25:191 FACT THAT WE MEASURE THESE THINGS. [01:25:23] I THINK THAT'S A GREAT ATTRIBUTION THAT [01:25:26] SUPPORT HAS IT SUBJECTS US TO CRITICISM. [01:25:29] BUT AT THE SAME TIME, AT LEAST IT'S [01:25:31] BASED ON SOME DATA. AND ONE OF THE [01:25:34] THINGS THAT I GUESS ONE OF THE MOST [01:25:37] SIGNIFICANT FINDINGS THAT YOU SUGGEST [01:25:38] WAS THAT 68% OF OUR EMISSIONS ARE FROM [01:25:42] CRUISE. ONE OF THE THINGS THAT I FIND [01:25:45] CHALLENGING AND SOMETHING I KIND OF HOPE [01:25:48] THAT WE MAYBE BE MORE CONSISTENT IS [01:25:50] REALLY MAKING SURE THAT WHEN WE SAY [01:25:53] THINGS LIKE THAT, ARE WE TALKING ABOUT [01:25:56] THROUGHOUT THE AIRSHED, ARE WE TALKING [01:25:57] ABOUT OUR EMISSIONS JUST PORT RELATED [01:26:01] EMISSIONS? AND SO VERY OFTEN I THINK [01:26:03] THESE NUMBERS GET CONFLATED. AND IT'S [01:26:06] VERY IMPORTANT THAT WHEN WE TALK ABOUT [01:26:09] BIG NUMBERS LIKE THAT, IT'S IMPORTANT [01:26:12] THAT WE DO IT. AND BECAUSE WE'RE TALKING [01:26:13] ABOUT PORT EMISSIONS, WE'RE NOT TALKING [01:26:16] ABOUT SEAPORT ALLIANCE ASSETS. AND SO [01:26:18] ALL THE CONTAINERSHIPS THAT'S NOT EVEN [01:26:21] BEING COMPARED IN THIS. AND SO IT'S JUST [01:26:23] IMPORTANT WHEN WE'RE TALKING ABOUT THIS [01:26:25] COMPARED TO WHICH PIECE OF THE PIE. AND [01:26:28] I THINK WE HAVE THE DATA, LET'S JUST [01:26:30] MAKE SURE PEOPLE UNDERSTAND THE PIECE OF [01:26:33] IT THAT WE'RE TALKING ABOUT. AND I THINK [01:26:35] FUNDAMENTALLY, THE THINGS THAT WE HAVE [01:26:38] MOST CONTROL OVER ARE MORE AT BERTH. [01:26:41] AND THAT, AGAIN, WHAT AYE, THE NUMBERS [01:26:43] ARE WHETHER WE'RE TALKING ABOUT UNDERWAY 101:26:441 OR AT BERTH ARE CRITICAL, AND WHEN WE [01:26:47] TALK ABOUT THE FACT THAT YOU SAY THAT WE [01:26:49] HAD A 20% REDUCTION IN GREENHOUSE GASES [01:26:52] FROM 25 TO 2016, [01:26:57] IS THAT AT BERTH? [01:27:01] SANDY, THAT'S AIRSHIP WIDE, RIGHT. [01:27:04] THAT'S THROUGHOUT THE AIRSHIP DURING [01:27:09] THAT TIME. HOW MUCH WOULD YOU SUGGEST IS [01:27:12] THAT ASSOCIATED WITH THE ECO? SO NONE OF [01:27:15] IT IS A LARGE PERCENTAGE. NO, I'M SORRY [01:27:18] ABOUT THAT. DIESEL PARTICULATE IS ALMOST [01:27:21] IS SIGNIFICANTLY FROM THE ECO. [01:27:23] GREENHOUSE GASES IS NOT FROM THE ECA, [01:27:26] BECAUSE CLEANER FUELS, IF THEY'RE FOSSIL [01:27:29] BASED, STILL ESSENTIALLY THE SAME [01:27:31] GREENHOUSE GASSES. SO THE ECO DID NOT [01:27:33] AFFECT GREENHOUSE GASES. I WOULD SAY, [01:27:36] LARGELY, AS SANDY WAS SAYING, LARGELY [01:27:39] ACCOUNTABLE FOR THIS. SHOULD WE EXPLAIN [01:27:41] THAT ACRONYM FOR PEOPLE TO EQUALIZE THE [01:27:43] EMISSION CONTROL AREA IS AN [01:27:44] INTERNATIONAL AGREEMENT FOR A SPECIFIC [01:27:48] REGION THAT REQUIRED A REDUCTION IN THE [01:27:50] SULFUR AND THE FUELS. AND SO IT DID [01:27:53] ATTRIBUTE THAT 80% REDUCTION IN [01:27:56] PARTICULAR IS BECAUSE THE FUEL WAS [01:27:58] CLEANED UP. WE DID ADVOCATE IN SUPPORT [01:28:01] OF THAT. BUT IT'S NOT A PORT OF SEATTLE [01:28:03] INITIATIVE THAT RESULTED FROM THAT [01:28:05] REDUCTION. BUT I ASKED THAT QUESTION



101:28:081 BECAUSE I ALREADY KNEW THE ANSWER, BUT [01:28:11] IN FACT, THAT THE 20% REDUCTION IS DUE [01:28:14] TO OTHER INITIATIVES. AND THIS IS AGAIN, [01:28:17] VESSELS UNDERWAY. IT INCLUDES [01:28:19] EVERYTHING. SO IT'S SHORE POWER, IT'S [01:28:21] EFFICIENCIES OF THE VESSEL, [01:28:24] ET CETERA. OUR LAND SIDE ELECTRIFYING [01:28:28] SOME OF THE LANDSLIDE. SO I WOULD ASSUME [01:28:31] THE MAJORITY OF THAT IS OUR LANDSITE [01:28:33] INITIATIVES. OTHERWISE, WHERE IS THAT [01:28:36] REDUCTION COMING FROM? WELL, EFFICIENCY [01:28:38] OF THE VESSELS AS WELL. THERE HAVE BEEN. [01:28:40] BUT AT THE SAME TIME, THE NUMBER OF [01:28:42] VESSELS HAVE INCREASED. CORRECT. SO WE [01:28:44] CAN STILL SAY THERE'S A 20% REDUCTION [01:28:46] EVEN WITH THE NUMBERS AND STOPPING AT [01:28:49] 2015. CORRECT. I CAN'T WAIT TO SEE THE [01:28:52] 2020. YEAH. BUT OBVIOUSLY THE BIGGEST [01:28:54] GROWTH OCCURRED SINCE THAT TIME. NOT A [01:28:57] NUMBER OF VESSELS PER PASSENGER. [01:29:01] RIGHT. THAT'S THE OTHER THING IS THAT [01:29:05] IT'S FRUSTRATING WHEN WE SEE CITATIONS [01:29:10] PRESENTED LIKE IN TODAY'S PAPER, [01:29:13] WHICH REVIEWS MANY OTHER STUDIES AND [01:29:18] SOMETIMES CONFLATING PARTICULATES WITH [01:29:20] GREENHOUSE GASES, BUT ALSO WITH SHIP [01:29:23] CALLS AND NUMBERS OF PASSENGERS. 101:29:261 IT'S SOMETHING THAT I'VE ASKED FOR IN A [01:29:28] COUPLE OF YEARS NOW THAT IF THE PORT HAS [01:29:31] THE NEED TO BE ABLE TO STAND BY [01:29:34] METHODOLOGY THAT WE ARE COMFORTABLE [01:29:36] WITH, WE NEED TO HAVE THOSE DATA [01:29:38] AVAILABLE TO REPRESENT AND THAT WE HAVE [01:29:42] OUR TRANSPARENCY, WE HAVE THE NUMBERS. [01:29:44] HOW ARE WE MAKING THOSE CALCULATIONS FOR [01:29:46] THE PUGET SOUND, ALASKA TRANSIT? [01:29:50] ALL THIS OTHER STUFF WAS EUROPEAN. OUR [01:29:53] SHIPS ARE DIFFERENT. I JUST WANT TO SEE [01:29:57] HOW WE STACK UP BASED ON OUR OWN [01:30:01] TRANSPARENT DATA. JUST A COUPLE OF OTHER [01:30:03] THINGS HERE. YOU TALK ABOUT THIS [01:30:06] QUARTERLY NEWSLETTER. I DON'T GET IT. [01:30:09] SO I HOPE ALL THE COMMISSIONERS CAN GET [01:30:11] A COPY OF THIS NEWSLETTER. IT'S GREAT [01:30:13] THAT AGAIN, ONE OF THE OTHER [01:30:14] TRANSPARENCY THINGS YOU'RE DOING. SHARE [01:30:17] THE WEALTH, PLEASE. [01:30:20] RIGHT NOW, THE OTHER THING I WAS SAYING, [01:30:23] YOU SAID CARNIVAL HAD 40% OF THEIR SHIPS [01:30:25] WERE. [01:30:29] OH, NO, YOU SAID ONE OF CARNIVAL SHIPS [01:30:32] WERE NOT SHORE POWER CAPABLE. WAS THAT [01:30:34] WHAT YOU SAID? THAT'S CORRECT. BUT THERE [01:30:37] WAS SOMETHING LIKE 40% OF THE VESSEL [01:30:39] CALLS IN GENERAL WERE SHORE POWER [01:30:42] CAPABLE. 54% OF OUR VESSEL CALLS ARE [01:30:46] SHORE POWER CAPABLE. THAT'S KIND OF [01:30:49] LOWER NUMBER THAN I WOULD HAVE EXPECTED [01:30:51] GIVEN WE HAVE A RELATIVELY NEW FLEET. [01:30:54] SO IT'S KIND OF SURPRISING. [01:30:57] BUT YOU EXPECT BY 2030 WE'RE GOING [01:31:00] TO HAVE 100%, CORRECT? THAT'S THE GOAL. [01:31:04] YEAH. THAT'S KIND OF SURPRISING TO ME,



101:31:061 THOUGH, SOMETIMES THESE SHIPS ARE WIRED [01:31:10] FOR IT. THEY JUST DON'T PUT THE SOCKET [01:31:12] ON THE OUTSIDE. I JUST CAN'T BELIEVE ANY [01:31:15] NEW SHIPS ARE BEING BUILT THAT DON'T [01:31:17] HAVE SHORE POWER CAPABILITY. CERTAINLY [01:31:19] IF THEY'RE GOING TO CALL ON LA, [01:31:23] I THINK I HAVE TWO MORE QUESTIONS OR [01:31:26] OBSERVATIONS. CURRENTLY, [01:31:29] IS CLEA PARTICIPATING IN QUIET SOUND? 101:31:341 AND CAN YOU TELL US WHAT CLIA MEANS TO [01:31:38] CRUISE LINE INTERNATIONAL ASSOCIATION, [01:31:40] WHICH IS THE INDUSTRY [01:31:44] ORGANIZATION REPRESENTING CRUISE LINES. [01:31:46] AND SO I'LL LET SANDY ANSWER THAT [01:31:47] QUESTION. YEAH, IT'S KIND OF LIKE [01:31:54] SO CLIA AT [01:31:58] THE TABLE. WE DON'T HAVE ANY OF THE [01:32:01] ACTUAL SEPARATE BUSINESSES [01:32:05] AT THE TABLE, BUT WE DO EXPECT AS A [01:32:09] VESSEL THAT FOLLOWS THE [01:32:16] RULES AND LAWS OUT ON THE SOUND IN TERMS [01:32:19] OF SLOW DOWNS, THAT WE DO EXPECT THEM TO [01:32:23] PARTICIPATE AS WE'RE DOING SLOW DOWNS [01:32:27] AND IF THERE'S A NEED FOR ANY COURSE [01:32:29] DIVERSION. THIS IS MANAGED BY THE [01:32:33] PACIFIC MERCHANTS ASSOCIATION AND THE [01:32:35] MARINE EXCHANGE, WHO ARE WORKING WITH [01:32:38] THE COAST GUARD ON ALL THE [01:32:40] COMMUNICATIONS THAT ARE HAPPENING WHEN A [01:32:42] VESSEL IS UNDERWAY. SO RIGHT NOW WE'RE [01:32:45] GOING TO BE PILOTING VESSEL SLOWDOWNS. [01:32:49] THE ONES THAT HAVE BEEN PILOTED TO DATE [01:32:51] HAVE MOSTLY BEEN WITH CONTAINER AND 101:32:541 CARGO SHIPS, BUT IN THE FUTURE. [01:32:58] AS THIS GETS IMPLEMENTED, WE WILL [01:33:03] EXPECT THAT ALL VESSELS ARE WILLING TO [01:33:06] PARTICIPATE AND GET NOTIFIED IF WE HAVE [01:33:09] SOUTHERN RESIDENT KILLER WHALES IN THE [01:33:11] VICINITY AND TAKE APPROPRIATE ACTION. [01:33:15] GREAT. AND THEN I KNOW WE ARE [01:33:19] HAVING A COLLABORATIVE WORKING [01:33:20] RELATIONSHIP WITH THE CRUISE LINES HERE. [01:33:22] WE ALSO KNOW THAT THE CONCERNS THAT [01:33:25] COMMISSIONER HASEGAWA BROUGHT UP WAS [01:33:27] THESE WERE CORPORATE WIDE VIOLATIONS [01:33:30] THAT THE PROBATION AND INCLUDING VESSELS [01:33:33] THAT CALL ON US THAT WE'RE VIOLATING IN [01:33:36] GULF OF MEXICO AND [01:33:43] THEIR RELUCTANCE TO TOUT THEIR OWN [01:33:45] ENVIRONMENTAL ACCOMPLISHMENTS THAT [01:33:46] THEY'RE DOING WITH US IS ALSO A SOURCE [01:33:48] OF CONCERN TO ME AND ESPECIALLY WHEN [01:33:50] THESE VIOLATIONS OCCURRED EVEN WHEN [01:33:52] THEY'RE ON PROBATION. SO WHEN IT COMES [01:33:54] TO COLLABORATION AND BOTH [01:33:58] VOLUNTARY AND AT BERTH AGREEMENTS, [01:34:03] MY FAVORITE PRESIDENT, RIGHT. RONALD [01:34:05] REAGAN. TRUST BUT VERIFY. [01:34:09] NO. HIS FAVORITE REPUBLICAN PRESIDENT [01:34:13] WAS ABRAHAM LINCOLN CAMPAIGN [01:34:17] SPEECH. ANYWAY, THE IDEA, [01:34:21] THOUGH, THAT WE REALLY HAVE TO HAVE

[01:34:24] CONFIDENCE IN THE AGREEMENTS,



[01:34:28] AND I REALLY DO BELIEVE THAT IT WOULD BE [01:34:31] VALUABLE TO LOOK AT WITH SOME CLARITY [01:34:35] ON HOW THAT RANGE OF PROGRAM HAS WORKED [01:34:37] IN ALASKA. I HAVE NOT HAD VISIBILITY ON [01:34:40] THIS. I DO KNOW WHEN YOU ENTER GLACIER [01:34:44] BAY, YOU CANNOT GO INTO GLACIER BAY [01:34:46] WITHOUT A NATURALIST ON BOARD. [01:34:49] AND I WOULD IMAGINE THAT. I ALWAYS [01:34:53] THOUGHT THAT THE TALENT POOL OF FOLKS 101:34:551 THAT COULD BE EX COASTEES OR WHOEVER [01:34:57] THAT WOULD BOARD THESE SHIPS WOULD [01:35:00] PROBABLY START IN SEATTLE ANYWAY. I JUST [01:35:02] DON'T THINK THEY PROBABLY HAVE THE [01:35:03] TALENT POOL SITTING IN ALASKA TO DO [01:35:06] THAT. SO I'M JUST WONDERING IF INDEED [01:35:08] THIS PROGRAM IS GOING TO HAPPEN ANYWAY. [01:35:11] I MEAN, WHY WOULDN'T IT BE THROUGHOUT [01:35:13] THE TRANSIT OR I DON'T EVEN KNOW IF IT [01:35:14] HAS BEEN THROUGHOUT THE TRANSIT. SO [01:35:16] ANYWAY, IT IS CONCERNING THAT [01:35:20] WE'RE DEALING WITH AN INDUSTRY THAT HAS [01:35:21] FOUND ITSELF SIDEWAYS WITH THE RULES AND [01:35:27] REGARDLESS OF THE INDIVIDUAL SHIPS WE'RE [01:35:29] DEALING WITH, THE FACT OF THE MATTER IS [01:35:31] THE JUDGES CALLED THE PRESIDENTS OF [01:35:33] THESE CORPORATIONS BECAUSE OF THE [01:35:35] FLEETWIDE CONCERNS. I'LL LEAVE IT AT 101:35:381 THAT, EXECUTIVE DIRECTOR METRUCK, I KNOW [01:35:40] YOU'VE GOT A PRESENTATION ON OUR [01:35:42] LEADERSHIP OPPORTUNITIES TO GO. I'D ASK [01:35:44] YOU TO SPARE A LITTLE BIT OF THE BALANCE [01:35:46] OF THE TIME FOR ME TO ASK A COUPLE OF [01:35:48] QUESTIONS TOO, BUT PLEASE PROCEED. NO [01:35:51] THANKS COMMISSIONERS AND I THINK I WILL [01:35:52] KEEP THIS RELATIVELY SHORT AND JUST MOVE [01:35:54] THROUGH THESE. BUT I THINK I JUST WANT [01:35:56] TO TALK ABOUT THIS OPPORTUNITIES. I AM [01:35:58] FOCUSED ON WHERE WE'RE LEADING AND HOW [01:36:00] THE PORT OF SEATTLE CAN LEAD US BOTH [01:36:03] LOCALLY WITHIN PUGET SOUND, BUT ALSO [01:36:06] NATIONALLY AND INTERNATIONALLY AS WELL. [01:36:09] JUST TO RECAP REAL QUICK, WE'VE ALREADY [01:36:10] TALKED ABOUT THIS ALREADY. THIS IS THE [01:36:12] WAY I WANT TO GIVE YOU MY VIEW OF THE [01:36:14] WORLD, OF OUR INFLUENCE THAT WE COULD [01:36:16] HAVE BOTH AS IMPORTANT AND YOU AS [01:36:19] COMMISSIONERS AS WELL AND LOOK FOR YOUR [01:36:20] FEEDBACK ON THIS APPROACH. I GUESS IS [01:36:23] HOW WE WANT TO DO THAT. IF YOU LOOK AT [01:36:25] THIS, THIS SLIDE JUST SHOWS THIS [01:36:27] CONCENTRIC CIRCLES TALKING ABOUT BOTH [01:36:31] OUR INFLUENCE IN THE [01:36:35] WAY WE INFLUENCE, BUT WE CAN EITHER DO [01:36:38] IN DIRECTION OR INFLUENCE IT WITHIN THAT [01:36:40] AND OF COURSE WITHIN OUR SPHERE HERE AT [01:36:42] THE DOCK. THIS IS WHERE WE LOOK AT JUST [01:36:44] TIED UP AT THE DOCK AS COMMISSIONER [01:36:46] FELLEMAN WAS TALKING ABOUT. THEN WE [01:36:47] MOVED TO PUGET SOUND. THEN ACTUALLY [01:36:49] THERE'S ANOTHER THING IN HERE WHICH IS [01:36:51] STATE WATERS OUT TO 3 MILES. THEN WE GO [01:36:54] TO NATIONAL WITHIN THE US, THEN WE GO TO [01:36:56] REGIONAL AND THAT'S THE IDEA OF



101:36:581 CONNECTING US TO OUR CANADIAN NEIGHBORS [01:37:00] TO THE NORTH AND UP TO ALASKA. AND THEN [01:37:02] WE LOOK AT THE GLOBAL INDUSTRY AND FOR [01:37:04] US AND THE THINGS ON THE RIGHT HAMDI [01:37:06] SIDE ARE JUST DIFFERENT WAYS TO ENGAGE [01:37:08] AT THESE DIFFERENT LEVELS AND ACTION. [01:37:10] WE GO FROM MORE DIRECT IN HAVING A [01:37:12] SMALLER IMPACT ON THE NUMBER OF VESSELS [01:37:14] HERE IN THE MARITIME INDUSTRY AND I 101:37:171 INCLUDE CRUISES PART OF THAT TO THE [01:37:18] GLOBAL FLEET AND THE CHALLENGES RELATED [01:37:21] TO THAT. BUT ON THE RIGHT HAND SIDE HERE [01:37:24] IS WHAT WE SEE IS OUR INCREASING [01:37:28] PARTICIPATION AND ADVOCACY AT ALL THESE [01:37:32] DIFFERENT LEVELS. SO WE WANT TO MOVE [01:37:33] WITHIN THE PORT AT ALL THESE DIFFERENT [01:37:35] LEVELS IN ORDER TO ACHIEVE THE OUTCOMES [01:37:37] WE WANT, WHICH IS DECARBONISATION OF THE [01:37:41] CRUISE INDUSTRY AND THE MARITIME [01:37:43] INDUSTRY AT LARGE. SO THIS IS JUST OUR [01:37:45] APPROACH ON THIS LARGE. NEXT SLIDE, [01:37:47] PLEASE. AND HERE'S HOW [01:37:50] THE DIFFERENT WAYS THAT WE CAN DO IT, [01:37:52] THAT WE CAN TALK ABOUT WHETHER IT BE [01:37:53] POLICIES, PARTNERSHIPS. AND LET ME JUST [01:37:56] COMMENT ON THAT. WE TALKED ABOUT HEARD [01:37:59] FROM COMMISSIONER CHOL PROBABLY MOST [01:38:00] RECENTLY ON HOW DO WE HOLD PEOPLE [01:38:03] ACCOUNTABLE FOR THIS. BUT I THINK [01:38:05] REGULATORY REGIMES AND ALSO WITHIN THE [01:38:07] LEVEL, THE TIME IT TAKES FOR THINGS TO [01:38:09] HAPPEN ON THE PREVIOUS ONE IS REGULATORY [01:38:12] AND AGREEMENTS TAKE A LONG TIME TO DO. 101:38:141 AND SOMETIMES YOU ADVANCE THE BALL. [01:38:17] ADVANCE THE WORK WITH PARTNERSHIPS [01:38:20] THROUGH NON REGULATORY AGREEMENTS TO DO [01:38:23] THAT. AND I THINK WE LOOK AT THE [01:38:25] OPTIONS. OF COURSE, THEY'RE ALL ON THE [01:38:26] TABLE, BUT WE WANT TO LOOK FOR THE [01:38:27] VEHICLE AND THE TOOLS TO GET THESE [01:38:29] ACCOMPLISHMENTS FOR US. AND WE ALSO [01:38:32] TALKED ABOUT THE IMPORTANCE OF [01:38:33] CONNECTING WITH OUR COMMUNITY AND HOW WE [01:38:36] CAN LEVERAGE OUR POSITION TO ACCOMPLISH [01:38:39] THESE THINGS AND OF COURSE, ADVOCACY. [01:38:42] SO NEXT SLIDE, PLEASE. [01:38:48] THIS I WANT TO TALK ABOUT WHAT CAME OUT [01:38:51] OF THE CONFERENCE OF PARTIES FOR THE [01:38:54] PARIS CLIMATE AGREEMENT AND THE ANNUAL [01:38:56] MEETINGS. THE CONFERENCE OF PARTIES [01:38:58] WHICH CAME OUT OF THE LAST COP, [01:39:01] 26 NOVEMBER 2021 WAS THE CLYDE BANK [01:39:04] DECLARATION. THE CLYDE BANK DECLARATION [01:39:09] WAS CALLING FOR THE DEVELOPING [01:39:12] AT LEAST SIX SHIPPING FOCUS GREEN [01:39:15] CORRIDORS, THE FIRST OF WHICH HAPPENED [01:39:17] HERE ON THE WEST COAST BETWEEN LA AND [01:39:19] SHANGHAI. AND WITHIN THAT [01:39:24] PARTNERSHIP, THEY'RE LOOKING TO [01:39:25] ESTABLISH A GREEN CORRIDOR WHICH HAS A [01:39:27] LOT OF ELEMENTS THAT WE TALKED ABOUT [01:39:29] HERE, WHICH IS SPECIFICALLY OF HOW DO [01:39:32] YOU DECARBONIZE WITHIN A GIVEN ROUTE TO



[01:39:35] DO THAT? AND HERE IN THE PORT OF [01:39:37] SEATTLE, WE TOOK A LOOK AT THIS AND WE [01:39:39] DEFINITELY BELLEVUE THAT WE'RE [01:39:41] EXPLORING WHAT IT WOULD DO TO ESTABLISH [01:39:43] THESE ELEMENTS. AND REALLY, I WISH I HAD [01:39:47] SOME NEWS TO ANNOUNCE TODAY, BUT WE'RE [01:39:49] WORKING ON SOMETHING THAT WE WANT TO [01:39:51] BRING BACK TO THE COMMISSIONERS IN A [01:39:53] WHILE SOON THAT WE THINK THIS IS A GREAT 101:39:561 DEVELOPMENT TO TALK ABOUT THIS AS WE GO [01:39:59] FORWARD, BECAUSE WE THINK THIS REALLY IS [01:40:01] THAT KEY THAT GOES BEYOND WHAT WE TALKED [01:40:03] ABOUT, THE STATE OF THE WATERS OF [01:40:06] WASHINGTON STATE AND LOOKS AT A LARGER [01:40:08] PICTURE, PARTICULARLY REGARDING CREWS [01:40:11] ALL THE WAY UP TO ALASKA TO DO THAT. [01:40:14] ANYWAY, THESE GREEN CORRIDORS ARE THE [01:40:17] PROMISE FOR A LOT OF SHIPPING GOING [01:40:19] FORWARD TO DO THAT. SO LET'S [01:40:23] SEE. NEXT SLIDE, PLEASE. AND I THINK I'M [01:40:27] GOING TO TURN OVER TO SANDY JUST TO [01:40:28] QUICKLY SANDY MOVE THROUGH SOME OF THESE [01:40:30] PROGRAMS AS WELL. I THINK WE'VE [01:40:31] MENTIONED SOME OF THESE ALREADY. WE [01:40:33] HAVE. THANK YOU, EXECUTIVE DIRECTOR. SO [01:40:36] I JUST WANT TO SAY THAT EXPLORING [01:40:38] INCENTIVES IS ABSOLUTELY SOMETHING THAT [01:40:41] WE HAVE ON OUR WORK PROGRAM AND [01:40:45] TEND TO DO MORE AS PART OF A KEY [01:40:47] STRATEGY MOVING FORWARD. WE HAVE USED [01:40:50] INCENTIVES IN THE PAST. WE HAD AN [01:40:52] ATBURST CLEAN FUEL PROGRAM THAT RAN [01:40:55] BETWEEN THE YEARS 2009 AND 2014, [01:40:59] WHERE WE BASICALLY HELPED PAY FOR THE [01:41:02] DIFFERENCE BETWEEN THE HIGHER COST [01:41:06] LOW SOLAR FUELS AND THE LOWER COST [01:41:09] BUNKER FUELS. IT WAS A VERY SUCCESSFUL [01:41:12] PROGRAM AT THE TIME. AND THEN THAT [01:41:16] PROGRAM STOPPED WHEN THE AS [01:41:20] WE WERE MENTIONING BEFORE THE EMISSIONS [01:41:21] CONTROL AREA WENT INTO EFFECT WITH THE [01:41:24] LOW SUPPLEMENT FUELS. WE ARE [01:41:27] PARTICIPATING IN GLOBAL EFFORTS [01:41:31] TO CREATE INCENTIVE PROGRAMS. THE IAPH, [01:41:34] THE INTERNATIONAL ASSOCIATION OF PORTS [01:41:36] AND HARBORS, HAS LED GLOBAL EFFORT WITH [01:41:40] PORTS AROUND THE WORLD AND [01:41:44] OTHER PARTNERS TO CREATE A GLOBALLY [01:41:48] CONSISTENT INCENTIVE REGIME WHERE WE CAN [01:41:51] INCREASE DATA SHARING BETWEEN THE CRUISE [01:41:54] SHIPS AND THE PORT PORTS AND ENCOURAGE [01:41:56] THESE ENVIRONMENTAL PERFORMANCES. SO THE [01:41:58] PORT OF SEATTLE, A MEMBER OF THAT WE'VE [01:42:00] BEEN ACTIVELY PARTICIPATING IN THE [01:42:02] DEVELOPMENT OF THAT PROGRAM. AND WHEN [01:42:04] IT'S COMPLETE, IT WILL PROVIDE REALLY [01:42:07] GOOD DATA ON CRUISE SHIP CALLS AND [01:42:11] BE SHARING DATA BETWEEN SHIPS AND PORTS. [01:42:14] AND THAT IS EXPECTED TO BEGIN IN 2024 [01:42:18] AND WILL HELP US THEN EVALUATE [01:42:21] AND IMPLEMENT THE APPROPRIATE INCENTIVES [01:42:24] AND APPROACHES THAT WOULD WORK. BUT THIS [01:42:27] SETS THE BASIS OF THE DATA FOR THAT.



101:42:301 SO I AM GOING TO STOP [01:42:34] THERE AND WE CAN ANSWER QUESTIONS ABOUT [01:42:37] THIS LATER. NEXT SLIDE. [01:42:42] THIS IS STEPHANIE. SO JUST QUICKLY, [01:42:44] WE'VE TALKED ABOUT A BUNCH OF THIS AND [01:42:46] WE'RE SHORT OF TIME. SO I WILL JUST SAY [01:42:47] I CONTINUE TO THINK THIS IS A TOOL THAT [01:42:50] HAS REAL BENEFITS FOR US. I'LL JUST [01:42:52] MAYBE DRAW YOUR ATTENTION TO THE LAST [01:42:54] BULLET ON HERE THAT I BELIEVE THERE'S AN [01:42:57] OPPORTUNITY TO PARTNER WITH CRUISE LINES [01:42:59] ON BROAD SUSTAINABILITY GOALS AROUND [01:43:01] THINGS LIKE WORKFORCE DEVELOPMENT [01:43:03] PROVISIONING IN ADDITION TO OUR [01:43:05] SUSTAINABILITY GOALS. SO I'M KIND OF [01:43:06] EXCITED ABOUT THIS ONE. AND ONE [01:43:12] THING I WANT TO CORRECT FROM BEFORE THE [01:43:13] 54% OF SHIPS, WE'RE NOT COUNTING ANY THAT [01:43:17] ARE EQUIPPED FOR SHORE POWER. THAT [01:43:18] DIDN'T COUNT ANY OF THE VESSELS AT PURE [01:43:20] 66. SO IT WOULD BE ACTUALLY HIGHER. [01:43:23] THAT'S JUST VESSELS AT 91. [01:43:30] I'LL FOLLOW UP ON THAT. GREAT. AND I'M [01:43:33] GOING TO TURN IT OVER TO MELISSA TO [01:43:36] SHARE OUR LAST TOOL HERE. SORRY. IT'LL [01:43:39] GO BACK TO STEVE ON POLICY ADVOCACY. [01:43:43] HEY, COMMISSIONERS. YEAH. JUST POPPING [01:43:45] IN TO ROUND UP THE DISCUSSION OF TOOLS [01:43:47] WITH POLICY ADVOCACY. SO THE NORTH [01:43:50] AMERICAN EMISSIONS CONTROL AREA CAME UP [01:43:52] ALREADY IN DISCUSSION, AND THAT WAS AN [01:43:54] INTERNATIONAL DESIGNATION THAT WE PLAYED [01:43:57] A ROLE IN ADVOCATING FOR. AND IT WAS **[01:43:59] IMPLEMENTED BY THE INTERNATIONAL** [01:44:01] MARITIME ORGANIZATION, SIGNIFICANTLY [01:44:04] REDUCED THE ALLOWABLE LIMITS OF HARMFUL [01:44:06] POLLUTANTS. WE TALKED ABOUT PARTICULATE [01:44:08] MATTER, NITROGEN OXIDE, SULFUR OXIDE. [01:44:11] WE'RE ALSO VERY ACTIVE IN SUPPORTING A [01:44:13] CLEAN FUEL STANDARD FOR WASHINGTON [01:44:15] STATE. SO ADVANCING CLEANER FUELS AND [01:44:17] REDUCING EMISSIONS FROM TRANSPORTATION [01:44:19] SPECIFICALLY. AND THEN ON THE FEDERAL [01:44:22] LEVEL, WE WORK WITH OUR CONGRESSIONAL [01:44:24] DELEGATION TO INCLUDE CLIMATE GOALS IN [01:44:26] THE BIPARTISAN INFRASTRUCTURE [01:44:28] LEGISLATION AND GREATLY EXPANDED SUPPORT [01:44:31] FOR WIDESPREAD ELECTRIFICATION AND [01:44:33] ALTERNATIVE FUELS. AND TODAY WE'RE [01:44:36] REALLY CONTINUING TO PLAY A ROLE IN THE [01:44:38] CLEAN FUEL STANDARDS RULE MAKING SO HOW [01:44:41] IT'S ULTIMATELY IMPLEMENTED. AND WE'RE [01:44:44] ADVOCATING FOR OUTCOMES THAT ENSURE IT [01:44:46] DRIVES SIGNIFICANT CARBON REDUCTION AND [01:44:49] ALSO PROMOTES EQUITY AND PUBLIC HEALTH [01:44:50] BENEFITS. THE FEDERAL LEVEL, WE'RE [01:44:54] PASSING THE IMPORTANCE OF ADDITIONAL [01:44:56] SUPPORT FROM MARITIME DECARBONISATION. [01:44:58] THERE WERE SOME REALLY GOOD PROVISIONS [01:45:00] PASSED IN THE HOUSES BUILT BACK BETTER [01:45:02] ACT LEGISLATION THAT WE CONTINUE TO [01:45:05] ADVOCATE BE INCLUDED IN WHATEVER CLIMATE

[01:45:07] LEGISLATION IS BEING DEVELOPED. WE'RE



[01:45:10] HAVING A LOT OF CONVERSATIONS WITH [01:45:12] FEDERAL AGENCIES, DEPARTMENT OF [01:45:14] TRANSPORTATION, STATE DEPARTMENT, AND [01:45:16] DEPARTMENT OF ENERGY WORKING TO BUILD [01:45:18] SUPPORT FOR OUR DECARBONISATION [01:45:21] AMBITIONS. AND WE'RE ALSO DISCUSSING [01:45:23] NAYS THAT THE PORT CAN BE MOST EFFECTIVE [01:45:24] ENGAGING INTERNATIONALLY. THERE'S BEEN A [01:45:26] LOT OF TALK TODAY ABOUT WHAT EXACTLY WE [01:45:28] CAN INFLUENCE AND WHAT WE CAN CONTROL. [01:45:31] AND SO WE REALLY NEED TO INFLUENCE [01:45:33] INTERNATIONAL POLICY TO FULLY ACHIEVE [01:45:35] OUR ZERO EMISSION AMBITIONS, ESPECIALLY [01:45:38] WHERE OCEAN GOING VESSELS ARE CONCERNED. [01:45:41] AND SO FAR, INTERNATIONAL POLICY [01:45:43] ENGAGEMENT IS REALLY LOOKING AT WHAT IS [01:45:45] HAPPENING AT THE INTERNATIONAL MARITIME [01:45:47] ORGANIZATION. MEMBERS THERE ARE [01:45:49] CURRENTLY DISCUSSING A NUMBER OF OUR [01:45:51] PRIORITIES. THAT INCLUDES ACCELERATING [01:45:54] THE GREENHOUSE GAS EMISSION REDUCTIONS [01:45:56] FOR SHIPS. THEY'RE LOOKING AT GUIDELINES [01:45:59] FOR REDUCING IMPACT FROM SHIPS [01:46:01] UNDERWATER NOISE. AND THEY'RE ALSO [01:46:03] LOOKING AT GUIDELINES ON EXHAUST GAS [01:46:05] CLEANING SYSTEMS OR SCRUBBERS. SO WE'RE [01:46:08] ENGAGING ON THE INTERNATIONAL FRONT 101:46:101 THROUGH OUR US DELEGATION AS WELL AS OUR [01:46:13] MEMBERSHIP THROUGH THE INTERNATIONAL [01:46:14] ASSOCIATION OF PORTS AND HARBORS. AND WE [01:46:17] RECENTLY JOINED THE GETTING TO ZERO [01:46:18] COALITION THAT ENGAGES MARITIME POLICY [01:46:21] FROM A SLIGHTLY DIFFERENT ANGLE. SO 101:46:231 OUTSIDE OF THE IML OR INTERNATIONAL [01:46:25] MARITIME ORGANIZATION AND TO BE [01:46:27] EFFECTIVE INTERNATIONALLY, WE'RE [01:46:30] STRONGEST WHEN WE PARTNER WITH OTHERS. [01:46:32] AND SO THAT INCLUDES FINDING SHARED [01:46:34] PRIORITIES WITH ENVIRONMENTAL GROUPS. [01:46:36] ENCOURAGING OUR US DELEGATION TO TAKE [01:46:38] STRONG POSITION ON OUR INTERNATIONAL [01:46:40] POLICY PRIORITIES, AND SHARING AND [01:46:43] DEMONSTRATING THE PORT WORK AS AN [01:46:45] EXAMPLE IN THESE DIFFERENT INTERNATIONAL [01:46:46] FORUMS. AND THERE'S NO SHORTAGE OF [01:46:49] FORUMS, CALKINS OR CONFERENCES. [01:46:52] SO MOVING FORWARD, GOVERNMENT RELATIONS [01:46:54] AND MARITIME ENVIRONMENT STAFF ARE [01:46:56] WORKING ON AN ENGAGEMENT STRATEGY. WE [01:47:00] WANT TO ENSURE THAT WE'RE BEING REALLY [01:47:01] THOUGHTFUL ABOUT WHERE AND HOW WE'RE [01:47:03] ASKING LEADERSHIP TO ENGAGE IN THESE [01:47:05] POLICY PRIORITIES AND THE MOST [01:47:07] EFFECTIVE. AND WITH THAT, I'LL TURN IT [01:47:10] BACK TO EXECUTIVE DIRECTOR METRUCK TO [01:47:12] WRAP UP. THANK YOU, MELISSA. AND GOING [01:47:14] TO THE NEXT SLIDE, I JUST WANT TO SAY [01:47:16] THAT THE INTERNATIONAL MARITIME [01:47:18] ORGANIZATION IS A PART OF THE UN, SO [01:47:21] THAT'S AN OFFICIAL PART OF THE UNITED [01:47:22] NATIONS, AND IT'S TOP LEVEL TO DO [01:47:26] THAT. BUT I THINK FOR US, [01:47:29] REALLY AND ALL OF YOU COMMISSIONER, IS



[01:47:32] INVOLVEMENT IN THESE DISCUSSIONS. AND ON
[01:47:33] THIS LAST SLIDE HERE, THERE'S A LOT OF
[01:47:36] ENERGY AROUND US. WE'VE HAD BOTH WHOLE
[01:47:37] OF GOVERNMENT DISCUSSIONS WITH THE
[01:47:40] INTERAGENCY IN WASHINGTON, DC, ABOUT
[01:47:42] DIFFERENT OPPORTUNITIES AND INCLUDING
[01:47:44] THE STATE DEPARTMENT, TOO. MELISSA
[01:47:45] TALKED ABOUT THAT. BUT MEETINGS WITH
[01:47:48] THEM ARE TALKING ABOUT AND HOW WE CAN
[01:47:50] TALK ABOUT SPECIFICALLY ABOUT THE CRUISE
[01:47:52] INDUSTRY AS WELL, BECAUSE WE THINK WE
[01:47:54] CAN BE A LEADER IN THIS,
[01:47:57] BOTH IN TECHNOLOGY AND IN POLICY RELATED
[01:48:00] TO CREATING SUSTAINABLE CRUISE INDUSTRY.
[01:48:03] WITH THAT, WE HAVE SOME OPPORTUNITIES
[01:48:05] COMING UP. WE'RE LOOKING FORWARD TO RATE
[01:48:06] IN OUR BACKYARD IN VANCOUVER IS GOING TO
[01:48:09] BE THE IAP WORLD PORTS CONFERENCE,
[01:48:12] WHICH WE'RE PARTICIPATING IN WITH A
[01:48:14] NUMBER OF COMMISSIONER. COMMISSIONER
[01:48:16] FELLEMAN AND COMMISSIONER MOHAMED WILL
[01:48:17] BE THERE. AND THEN YOU CAN SEE HERE THE
[01:48:20] OTHER THING, THE OTHER EVENTS HERE. BUT
[01:48:23] I REALLY WANT TO CALL OUT THAT
[01:48:24] OPPORTUNITY ALSO AT THE CONFERENCE OF
[01:48:26] PARTIES IN EGYPT, THE COP 27 IN
[01:48:30] NOVEMBER. CALLING THAT OUT HERE IS
[01:48:32] SOMETHING THAT WE SHOULD BE THINKING
[01:48:34] ABOUT NOW. AND THE STAFF WILL BE COMING
[01:48:36] BACK TO YOU SOME THOUGHTS ABOUT THAT,
[01:48:38] BECAUSE WE BELIEVE THERE'S A LOT OF
[01:48:41] ENERGY AROUND MARITIME SHIPPING
[01:48:45] AND DECARBONISATION OF IT AND REALLY THE
[01:48:47] ISSUE RELATED TO CLEAN ENERGY AND ALL
[01:48:49] THE PIECES THAT YOU NEED TO MAKE IT
[01:48:51] HAPPEN. AND I THINK IT'S THROUGH THAT
[01:48:53] COLLABORATION AND EXCHANGING WITH LIKE
[01:48:55] MINDED PORTS AROUND THE WORLD AND
[01:48:58] GOVERNMENTS THAT WE CAN REALLY ADVANCE
[01:49:00] THIS. SO SORRY TO GET WE GO FROM LOCAL
[01:49:02] HERE TO GLOBAL, BUT I THINK THAT'S
[01:49:04] REALLY WHERE WE CAN ADVANCE THE BALL
[01:49:06] ACROSS ALL AVENUES TO DO THIS. SO I
[01:49:09] THANK YOU AND LOOK FORWARD TO YOUR
[01:49:10] ADDITIONAL QUESTIONS. THANK YOU.
[01:49:13] EXECUTIVE DIRECTOR, METRUCK. I THINK IT'S
[01:49:14] MY TURN. AND SO I WANT TO START WITH A
[01:49:17] CLARIFICATION OF WHERE I PERSONALLY
[01:49:19] STAND ON THIS ISSUE. I DIDN'T BECOME A
[01:49:21] COMMISSIONER TO DO LITTLE
[01:49:25] THINGS. I RAN TO BE A COMMISSIONER
[01:49:28] BECAUSE I WANTED TO DO BIG THINGS. AND
[01:49:31] THIS IS A BIG THING. AND SO I APPRECIATE
[01:49:34] THAT WE'RE TAKING TIME TO REALLY THINK
•
[01:49:35] SERIOUSLY ABOUT IT. I THINK IT'S A BIG
[01:49:37] THING BECAUSE IT'S ADDRESSING ONE OF THE
[01:49:40] VERY ISSUES THAT WE WILL NEED TO ADDRESS
[01:49:43] AS A GLOBAL HUMANITY, WHICH IS CLIMATE
101:49:461 CHANGE, AND SO WE SPENT A LOT OF TIME
[01:49:46] CHANGE. AND SO WE SPENT A LOT OF TIME [01:49:48] TALKING TODAY ABOUT GREENHOUSE GAS
[01:49:48] TALKING TODAY ABOUT GREENHOUSE GAS
[01:49:48] TALKING TODAY ABOUT GREENHOUSE GAS [01:49:50] EMISSIONS. AND I THINK THAT SHOULD BE
[01:49:48] TALKING TODAY ABOUT GREENHOUSE GAS



101:49:561 THIS ISSUE, CONSTITUENTS, SCIENTISTS, [01:50:00] STAFF, PEOPLE, OTHERS WHO I BELIEVE ARE [01:50:04] ALL COMING TO THE TABLE IN GOOD FAITH [01:50:06] AND SEEKING, [01:50:10] IN A LOT OF CASES, A SHARED END, WHICH [01:50:12] IS HOW DO WE ADDRESS CLIMATE [01:50:15] CHANGE AS IT PERTAINS TO MARITIME [01:50:18] OPERATIONS? AND SO FOR ME, WHEN I LOOK [01:50:21] AT THIS PARTICULAR ISSUE AROUND CRUISE, [01:50:24] I HAVE TO ASK MYSELF, IF WE STEP BACK [01:50:26] FROM THE TABLE, WILL WE BE ABLE TO DO [01:50:28] BIG THINGS AROUND IT? AND I DON'T THINK [01:50:30] WE CAN. AND FURTHERMORE, CRUISE [01:50:33] REPRESENTS FOR US AT THE PORT OF SEATTLE [01:50:35] AND SEAPORT ALLIANCE, NOT 68% OF OUR [01:50:38] TOTAL EMISSIONS, BUT 18% OF OUR TOTAL [01:50:40] EMISSIONS. THE REAL ELEPHANT IN THE ROOM [01:50:43] FOR US AT THE PORT OF SEATTLE AND [01:50:44] SEAPORT ALLIANCE IS THE WHOLE PORTFOLIO [01:50:48] OF MARITIME OPERATIONS, THE OCEAN GOING [01:50:50] VESSELS, SOME OF WHICH ARE CRUISE SHIPS, [01:50:52] BUT MOST OF WHICH ARE LARGE CARGO SHIPS, [01:50:59] THE SHIPS THAT MANAGE THOSE LARGE CARGO [01:51:02] SHIPS, LIKE OUR TUG AND TOW BOAT [01:51:03] OPERATORS AND CRUISES, A BIG PART OF [01:51:05] THAT, BUT IT'S 18% IT IS ALSO AN AREA [01:51:09] WHERE WE HAVE UNDUE INFLUENCE. IN SPITE [01:51:11] OF THE FACT THAT WE'RE NOT REGULATORS. [01:51:13] WE DO SIT IN A VERY STRONG POSITION TO [01:51:17] BE SERIOUS ABOUT HOW WE ADDRESS THE [01:51:19] IMPACTS OF CREWS ON OUR ENVIRONMENT AND [01:51:21] ON SOCIAL QUESTIONS IN OUR COMMUNITY. [01:51:24] AND THE MOMENT WE SAY WE'RE NO LONGER 101:51:261 GOING TO PARTICIPATE IN THAT. WE SEED [01:51:28] OUR ABILITY TO HAVE ANY INFLUENCE OVER [01:51:30] THAT. AND I AGREE WITH THE ASSESSMENT [01:51:31] THAT IT WON'T GO AWAY, IT'LL GO [01:51:32] ELSEWHERE, AND IT WILL LIKELY GO TO A [01:51:34] PLACE THAT IS LESS INTERESTED IN THE [01:51:38] TYPES OF SOCIAL AND ENVIRONMENTAL [01:51:40] VALUES. SO IF THAT'S TRUE, IF YOU AGREE [01:51:43] WITH ME THERE, THEN WHAT'S THE NEXT [01:51:46] STEP? IT IS TO PUSH AS FAR AND AS FAST [01:51:49] AND AS AGGRESSIVELY AS WE CAN TO ADDRESS [01:51:51] THOSE ISSUES. AND WE NEED TO DO THAT [01:51:54] EXAMINATION OF WHAT TOOLS WE HAVE, [01:51:55] WHICH I APPRECIATE FROM THE STAFF [01:51:56] PRESENTATION THAT THEY GAVE US A LITTLE [01:51:58] BIT OF A THUMBNAIL SKETCH OF THAT. I [01:52:01] PERSONALLY BELIEVE THAT ONE OF THE [01:52:03] HEADLINES FROM TODAY SHOULD BE, [01:52:07] I THINK, CLARK, YOU COULD BRING UP [01:52:08] SLIDE. IT'S THE SLIDE SAYS ACHIEVING OUR [01:52:11] GOAL. SLIDE 32 ON MY SLIDE DECK. [01:52:15] I BELIEVE ONE OF THE HEADLINES SHOULD BE [01:52:19] THE PORT OF SEATTLE SETS A MARKER THAT [01:52:21] BY 2050 THEY WILL ACHIEVE THESE [01:52:24] THINGS. IT'S NOT THAT ONE THERE. [01:52:38] IT IS THAT'S THE ONE THAT BY 2050, WE [01:52:41] HAVE STATED PUBLICLY THAT WE WILL [01:52:46] RUN THE PORT WITH ZERO EMISSIONS, CRUISE [01:52:48] SHIPS, ZERO EMISSION GROUND [01:52:50] TRANSPORTATION, ZERO EMISSION CRUISE



[04.50.54	TEDMINAL ODEDATIONS THAT WILL DOCTEST
] TERMINAL OPERATIONS THAT WILL PROTECT
[01:52:53] WATER QUALITY AND MARINE ECOSYSTEMS,
[01:52:56	THAT WE WILL ENGAGE IN WITH OUR
	COMMUNITY AND DO REPORTING, AND THAT WE
)] WILL SEEK IMPROVEMENTS IN ENERGY
[01:53:01] EFFICIENCY AND WASTE REDUCTION. ZERO
	EMISSIONS IS MEASURABLE. THAT IS A REAL
	TARGET THAT WE'VE NOW SET IN 2050.
[01:53:08	THAT'S OUR GOAL. AND SO A BIG QUESTION
[01:53:10	FOR ME AND A PROPOSAL THAT I WOULD MAKE
[01:53:12	TO THE FELLOW COMMISSIONERS IS THAT WE
	TAKE THAT 2050 TARGET DATE TO OUR SEC
] COMMITTEE TO WORKSHOP IT AND COME BACK
[01:53:20) AND TURN IT INTO A RESOLUTION THAT WE
[01:53:23	MAKE A PUBLIC VOTE ON THAT VERY GOAL,
	BECAUSE THAT'S NEW. AND I THINK IT STEMS
	FROM OUR AUGUST 2021 MEETING IN
[01:53:32] WHICH DURING OTHER BUSINESS, I ASKED US
	TO PUT A DATE ON WHEN WE WILL GET TO
	ZERO EMISSIONS CRUISE. BUT YOU GUYS WENT
[01:53:39) A STEP FURTHER AND ADDED A BUNCH OF
[01:53:43	OTHER THINGS THAT I THINK ARE ABSOLUTELY
	NECESSARY FOR US TO ACHIEVE THAT. AND SO
-	i] I APPLAUD THAT. I THINK ANOTHER HEADLINE
[01:53:49) IS OUR REVIEW OF THE CLI-BANK
[01:53:52] DECLARATION SAYING, CAN WE BE THE NORTH
	AMERICAN PORT THAT TAKES THAT AND
-	•
	APPLIES IT TO OUR CRUISE OPERATIONS?
[01:53:58] AND BY EXTENSION, IF WE CAN SOLVE IT
[01:54:01] WITH OUR CRUISE OPERATIONS, CAN WE THEN
	EXTEND IT TO THE BIGGER PIECE, WHICH IS
	THE INTERNATIONAL AND DOMESTIC CARGO
[01:54:08	SHIPPING? THAT I THINK IS THE REAL GOAL
[01:54:10	FOR ME IS WE TAKE AN INDUSTRY WHERE WE
	HAVE A LITTLE BIT MORE LEVERAGE AND WE
	USE THAT TO FIND HOW TO DO
)] THE LARGER QUESTION, WHICH IS TO NOT
[01:54:22	ONLY BE ZERO EMISSIONS IN CRUISE, BUT TO
[01:54:24	BE ZERO EMISSIONS IN CARGO SHIPPING AS
	WELL. I WANT US TO
	THINK ABOUT WHAT
] THAT PROGRESS WOULD LOOK LIKE AND
[01:54:35	BENCHMARK IT BETWEEN NOW AND 2050. WHAT
[01:54:37	WE'VE LEARNED WHEN WE SET BIG AUDACIOUS
	LONG TERM TARGETS IS THAT IF WE DON'T
] THEN HAVE ANNUAL OR MAYBE EVERY
[01:54:46	FOUR YEAR TARGETS FOR A LONG TERM
[01:54:49	APPROACH LIKE THIS THAT WILL SORT
	OF KICK THE CAN DOWN THE ROAD ON THOSE
	THINGS. AND SO I WANT US TO THINK ABOUT,
	i] OKAY, IF 2050 IS OUR BIG GOAL, HOW DO WE
[01:54:58	WORK OUR WAY BACKWARDS? WHERE DO WE NEED
	TO BE IN 2023 AND 2024, SO ON AND SO
	FORTH. SO KNOWING THAT WE HAVE A
] LIMITED TIME LEFT HERE, THAT IS MY
[01:55:11	PROPOSAL FOR TODAY. AT OUR PUBLIC
	MEETING TODAY, I WILL ASK THAT WE REFER
	TO THE COMMITTEE THE QUESTION OF WHETHER
	THERE IS A RESOLUTION OUT OF THE STUDY
[01:55:19	SESSION TODAY THAT WOULD BE APPROPRIATE
[01:55:21	FOR US TO CONSIDER AS A FULL COMMISSION.
	AND SO WITH THAT, I'M GOING TO ASK
	REALLY QUICKLY IF THERE ARE ANY FURTHER
[01.00.20	TINEALLI QUICALI IF THERE ARE ANT FURTHER



101:55:271 QUESTIONS BEFORE WE ADJOURN HERE. WE [01:55:29] HAVE ABOUT TWO MINUTES LEFT. SO ANY [01:55:30] COMMISSIONER WITH FINAL WRAP UP [01:55:32] QUESTIONS? ABSOLUTELY. [01:55:35] THAT WOULD BE WOULD YOU [01:55:39] LIKE TO MAKE A COMMENT? GO RIGHT AHEAD. [01:55:43] GREAT. SINCE WE ONLY HAVE TWO MINUTES, [01:55:46] AGAIN, I JUST WANT TO SAY THANK YOU TO [01:55:47] EVERYONE WHO PRESENTED TODAY. THIS WAS 101:55:511 SUCH AN IMPORTANT STUDY SESSION, AND I [01:55:53] WOULD LIKE TO SEE MORE OF THESE STUDY [01:55:55] SESSIONS WHERE THE PUBLIC I'M WATCHING [01:55:58] ON TWITTER, FOLKS ARE TUNING IN AND [01:56:01] PAYING ATTENTION TO WHAT IS HAPPENING [01:56:02] HERE. SO THIS WAS REALLY GREAT. [01:56:06] I JUST WANT TO SAY OUT LOUD, [01:56:10] IF WE BAN CRUISE IN OUR REGION, [01:56:14] SOME WILL GO AWAY AND SOME MIGHT GO TO [01:56:18] OTHER PORTS. SO THAT'S A FACT, RIGHT? [01:56:20] LIKE, THERE IS AN ECONOMIC BENEFIT FOR [01:56:23] CRUISE BEING HERE. WE CAN'T DENY THAT [01:56:26] WE ARE AN ADDITIONAL MARKET FOR THE [01:56:29] CRUISE INDUSTRY. AND SO WHILE SOME MIGHT [01:56:33] GO TO OTHER PORTS, IT IS ALSO TRUE THAT [01:56:36] SOME MIGHT GO AWAY COMPLETELY. WE HAVE [01:56:39] INFLUENCE HERE. WE INFLUENCE [01:56:43] SOME OF THE MOST CRITICAL ENVIRONMENTAL [01:56:45] ISSUES IN OUR STATE, AND AS A PUBLIC [01:56:48] ENTITY, WE SHOULD USE EVERY TOOL IN OUR [01:56:50] TOOLBOX TO BE BOLD AND TRANSPARENT. AND [01:56:53] SO I JUST WANT TO SAY IN CLOSING THAT I [01:56:55] DO AGREE WITH THE SEATTLE EDITORIAL [01:56:57] BOARD THAT WE NEED TO KEEP PUSHING AND [01:57:00] KEEP ADDING THE PRESSURE AND WORKING TO [01:57:03] HOLD OUR PARTNERS ACCOUNTABLE. THERE IS [01:57:06] A LOT OF GREAT THINGS THAT ARE HAPPENING [01:57:08] HERE. OUR STAFF IS LEADING THE WAY, [01:57:12] AND I TRULY DO BELIEVE THAT. LAST THING [01:57:15] I JUST WANT TO SAY, IF WE ARE LEADING [01:57:17] WITH EQUITY AND UNDERSTAND THE [01:57:19] IMPORTANCE OF INTERSECTIONALITY, WE NEED [01:57:22] TO ADD CRUISE WORKER PROTECTION AND [01:57:24] HUMAN TRAFFICKING AS PART OF THE [01:57:25] CONVERSATION. AND WHAT I WOULD LIKE TO [01:57:28] SEE, IN ADDITION TO THE RESOLUTION THAT [01:57:30] COMMISSIONER CALKINS JUST MENTIONED IS [01:57:33] THE COMMUNITY ENGAGEMENT PROCESS AROUND [01:57:36] CRUISE INDUSTRY AS A WHOLE AND TO LOOK [01:57:39] AT THE OTHER ISSUES THAT ARE REALLY [01:57:41] PRESSING FOR OUR COMMUNITY, A COMMUNITY [01:57:44] ADVISING GROUP THAT ADVISES US ON THE [01:57:48] INDUSTRY AS A WHOLE. THAT CONCLUDES MY [01:57:50] COMMENTS. THANK YOU, [01:57:53] ALLEN. [01:57:57] SURE, GO AHEAD, COMMISSIONER FELLEMAN. [01:59:38] THAT'S RIGHT. NEVER MIND. SO I SEE THE [01:59:40] PORT AS CRITICAL AS CREATING THAT KIND [01:59:43] OF DEMAND. AND I JUST WANT TO REITERATE [01:59:47] SOMETHING I'VE SAID IN A LONG TIME IS [01:59:49] THAT WE REALLY ARE A CAPTIVE MARKET. [01:59:53] THE CRUISE LINES, [01:59:56] THERE'S TWO PORTS WHERE THEY CAN REALLY

[01:59:58] DO A WEEK LONG TRIP TO ALASKA AND

Port of Seattle

Transcript of Study Session on May 10, 2022 9:00am Port of Seattle.

	VAINCOUVER IS FULL AIND THEY CAIN I HANDLE
[02:00:04]	THE BIGGER SHIPS. AND SO WE REALLY ARE
[02:00:06]	IN A SEAT OF LEVERAGE.
[02:00:12]	AND I ALSO BELIEVE THAT PEOPLE WHO GO TO
[02:00:14]	ALASKA, THEY'RE GOING THERE TO SEE
[02:00:17]	SOMETHING OF NATURE, NOT OF CASINO FOR
[02:00:20]	THE PRIORITY. I DO BELIEVE THAT THERE IS
[02:00:23]	AN OPPORTUNITY FOR US TO TURN THIS INTO
[02:00:25]	A MARKETING BENEFIT AND THIS
[02:00:28]	IS AMONGST THE MOST PROFITABLE CRUISES
[02:00:30]	IN THE COUNTRY. THAT HIGH VALUE,
[02:00:34]	THAT EXPERIENCE THAT PEOPLE ARE SEEKING
[02:00:37]	AND THE FACT THAT THERE REALLY ISN'T FOR
[02:00:39]	THE ALASKA MARKET ANOTHER PLACE TO GO
[02:00:43]	REALLY PUTS US IN A PLACE WHERE WE CAN
[02:00:45]	RAISE THE BAR AND LIKE IT'S BEEN SAID,
[02:00:47]	IT WILL RAISE THE BAR ELSEWHERE. BUT
[02:00:49]	REALLY IN CRUISE IS DIFFERENT THAN IN
[02:00:53]	THE FLEET AT LARGE. SO THANK YOU.
[02:00:56]	THANK YOU, COMMISSIONER FELLEMAN. AS A
[02:00:59]	REMINDER TO THOSE TUNED IN, WE WILL
[02:01:02]	PROCEED AT NOON TO OUR PUBLIC MEETING AT
[02:01:04]	WHICH WE WILL RECEIVE PUBLIC COMMENT.
[02:01:06]	AND YOU'RE MORE THAN WELCOME TO COMMENT
	ABOUT WHAT'S OCCURRED TODAY AT THE STUDY
	SESSION. AT OUR PUBLIC MEETING, YOU CAN
	ALSO SUBMIT YOUR COMMENTS BY EMAIL TO
	ALL OF US. I KNOW THAT THIS GROUP OF
	FIVE, WE READ OUR EMAILS AND WE DO PAY A
	LOT OF ATTENTION TO WHAT FOLKS ARE
	SENDING US VIA EMAIL. AND SO WITH THAT,
	I JUST WANT TO THANK YOU, COMMISSIONERS
	AND EXECUTIVE DIRECTOR METRUCK FOR A
	GREAT DISCUSSION HERE THIS MORNING.
	THERE IS LOTS MORE TO DISCUSS ON THIS
	TOPIC AND I HOPE THIS IS JUST THE FIRST
	OF A NUMBER OF STUDY SESSIONS AROUND
	THESE IMPORTANT ISSUES. EXECUTIVE
	DIRECTOR METRUCK, DO YOU HAVE ANY OTHER
	CLOSING REMARKS? THANKS, COMMISSIONER,
	FOR A GREAT DISCUSSION AND GREAT
	FEEDBACK. THANK YOU. OKAY. WE ARE NOW
	ADJOURNING THE STUDY SESSION. THE TIME
	IS CURRENTLY 11:04. THANK YOU ALL.
[02:01:52]	THANK YOU.

END OF TRANSCRIPT